



**STATE & LOCAL GOVERNMENT**  
Product Solutions Overview

# Global challenges. Local partner.

Steelcase is proud to be a supplier and strategic partner with a great many state and local government clients. We are committed to providing you dedicated resources, unique solutions, local access and unrivaled experience as we work to help you achieve your goals.

## OPTIMIZE REAL ESTATE

You're being asked to do more with less: reduce your real estate, and create spaces that perform better. Today's workplace needs to do more. It needs to work harder by working smarter. Our broad range of products and services can help you create efficient work environments that are more flexible and multipurpose.

## IMPROVE SUSTAINABILITY

State & local government is taking a leadership position with ambitious sustainability targets. Steelcase shares your commitment. We know that the only way to provide the best products in the world is to ensure that they're the best products for the world. That's why every step of the way—through design, manufacture, delivery and product lifecycle—we consider the impact of our work on the environment and uncover opportunities to make things better.

## ATTRACT, DEVELOP + ENGAGE WORKERS

Today's workers want inspiring spaces that support emerging technologies and all of the ways they work today—collaborating, focusing, learning and socializing. They want more choice and control over their work environment. Steelcase can help you create high performance spaces where people want to work. Our Applied Research Consultants are available to help you identify and address key organizational and workplace issues using specialized survey tools and exercises.

For more workplace research and insights visit [360.steelcase.com](http://360.steelcase.com)

## HIGH PERFORMANCE SOLUTIONS

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# Steelcase

More Cradle-to-Cradle™ certified products than any company, in any industry

The only two-time recipient of the GSA Evergreen Award for Furniture

Supporting state, local and educational entities

200+ dealers vetted and trained to service the state & local government

World's first LEED® certified manufacturing facility

Commitment to diversity: employees, dealers, suppliers

ISO 9001, ISO 14001, EMAS and OSHAS 18001 certified

Global team of research professionals keep Steelcase and governmental entities current with latest insights + trends

Virtually all Steelcase systems and seating SCS Indoor Advantage™ Certified

Easy procurement via local dealers in your area

Family of brands gives more choices

Global manufacturing with the industry's largest capacity

# furniture systems

Raise your expectations for work, workers, and the workplace with furniture systems centered on people and backed by research.



**Answer®**

A stackable system that's innately flexible. Simple to install, expand, shrink and reconfigure. Answer easily adapts as your needs change.





1 **c:scape®**

A solution designed to support people and the work they do. This simple set of five components offers a wide breadth of applications solving for all workspaces, from open plan to private offices.



2 **Montage®**

A stackable frame-and-tile system that lets you create the look you want with the performance you need.

3 **Kick®**

A versatile line of panels, desks and storage solutions designed to express your style and meet individualistic needs.

**Answer™ Freestanding**

A complete freestanding desking solution with a few clever twists. Flexible, durable and smart. Built from universal components.





# private office

Private offices should support the needs of an individual as well as quick changes from individual to group work. With a broad range of styles—from traditional to progressive—you can create private and collaborative spaces.





**Garland®**

A versatile offering that is both elegant and affordable for large or small offices.



**Walden®**

A contemporary solution with a clean, simple aesthetic.





1 **Norfolk™**  
 A traditional wood office with classic style, lending sophistication to any space.



2 **Currency®**  
 A contemporary laminate desk with solid construction and attention to detail.



3 **Elective Elements® 6**  
 An office system designed to address the changing workspace requirements in today's private and open-plan environments.



# training + collaborative spaces

Whether your people are all in one room or all around the world, smarter training and collaborative spaces can help them connect, get inspired and learn more deeply. Configurable design lets you customize to suit people and process—and shift gears when both change over time.





**media:scape®**

An innovative solution that integrates furniture and technology, reshaping the way people collaborate in a connected world. Workers can access and share digital information equally, quickly and seamlessly.







**Akira™**

A flip-top table with a simple, one-handed folding mechanism allows easy room reconfiguration and quick changes for various learning styles.





**E-Table 2®** A table designed for power users with its high capacity power and data capability, and ability to dress up or down with a wide variety of surface material options.

**Groupwork®** A table that supports team activity and is appropriate in an open-plan environment or an enclosed workspace.



**Train®** A flip-top, reconfigurable table designed to support heavy duty technology needs.



**Host™** An elegant executive table designed to seamlessly support integrated audio/visual solutions.

**Convener®** A table designed and crafted to be warm, inviting and superbly functional.



**Runner™** A folding table with a broad statement of line to meet almost every training need.



# seating solutions

Whether it's ergonomics, high-design, or environmental performance you're looking for, Steelcase has a seating solution.





## Think® task seating

It's intelligent enough to understand how you sit and adjust itself intuitively. It's thoughtful enough to measure and minimize its lifelong impact on the environment.



3D knit back with upholstered seat



Upholstered back and seat



3D knit back with fixed arms



Enclosed back



Upholstered back and seat with headrest



Stool with 3D knit back and upholstered seat



**Leap®** task seating



Upholstered seat and back

Stool with upholstered seat and back

Upholstered seat and back with headrest

What if a chair could increase productivity? Is it possible? With the Leap chair it is. A year-long study of over 200 people showed a 17.8% increase in productivity for those who received ergonomic training and sat in Leap chairs.



**Amia®** executive task seating



Upholstered seat and back

Stool with upholstered seat and back

Whether it's the conference room, personal workstation or home office, the versatile design of Amia fits into any work environment.







**i2i®** collaborative seating

i2i was designed with collaboration in mind. The flexing back and swiveling seat accommodates a variety of postures so workers can remain engaged, focused and connected, simply and comfortably.



Upholstered with glide base



Upholstered with tablet arm and glide base



**cobii®** collaborative seating

cobii encourages movement and supports a variety of postures. With only one adjustment—seat height—workers can get comfortable quickly and get down to business.



Upholstered seat and back



Stool with upholstered seat and back



**Executive and Task**



Bindu™



Chord™



Criterion®



Criterion® Plus



Crew™



4 o'clock®



Gentry® Executive



Jack™



Jacket®



Jersey®



Kart®



LaCosta Sport®



Maestro



Protégé®



Siento®



Theorem™

**Guest and Multi-use Side**



Ally®



Bix®



Cachet®



Enea™



Max-Stacker®



Move™



Player®



Scoop



X-Stack®

**Executive Side**



Alcove™



Barrymore



Collaboration™



England



Escapade™



Gentry®



Kathryn™



Mingle™



Mansfield™



Oriana®



Snodgrass



Topaz™



Terrazzo™

**Lounge**



Archipelago®



Astor™



Club Grande



Coupe™



Herren



Jenny®



Ripple™



Swathmore®



# storage solutions

Stay on top of paperwork, not buried beneath it. Support the people who file and those who make piles. Do it all with a storage solution that works forever, yet recycles easily.







c:scape® low storage



Turnstone® storage



Convene® cart storage

**Lateral**



Universal 1-High    Universal 1.5-High    Universal 3-High    Currency    200 Series    Turnstone®

**Cart**



Currency®    Payback™    Tour®

**Pedestal**



Universal    Universal    Currency    Turnstone    Payback

**Tower**



Universal    Universal    Universal    Currency    Turnstone

**Cabinet and Bookcase**



Universal    Universal    Currency    Currency    Payback    Payback

# ergonomics

Movement is healthy. A proactive workplace encourages sitting, standing and walking.

## details



- 1 **Series 7**  
An enhanced sit-to-stand electric height-adjustable table that delivers a complete range of ergonomic benefits.
- 2 **Walkstation**  
A station that lets users walk comfortably, burn calories, feel healthier and more energized—all while accomplishing work.
- 3 **Eyesite™ dual display support**  
A worktool that puts screens right where they're needed for comfort, supporting individual and dyadic work.

- 4 **SOTO™ LED light**  
A lighting solution that shines with minimalistic design, simple lines and low-energy consumption.
- 5 **Keyboard platform**  
A worktool that provides an articulating mousing surface and palm rest.
- 6 **Airtouch®**  
A table that promotes healthy ergonomics and enables users to easily change positions from seated to standing.



# planning ideas

Visit [steelcase.com/planningideas](http://steelcase.com/planningideas) for 1300+ ideas to help inspire, envision and plan Steelcase solutions.

## System Solutions



**Series 7 Workstation**  
60 sq. ft.

Series 7 height adjustable worksurface, c:scape screens, Details FYI™ monitor arm, Montage, SOTO LED lighting, SOTO worktools, Universal pedestal and worksurface, Think seating



**Answer Workstation**  
48 sq. ft.

Answer panel, Airtouch table, Duo® Overhead storage, Post and Beam, Universal storage and table, Think seating



**Kick Workstation**  
48 sq. ft.

Kick bin, panel, pedestal and worksurface, shelf light, Tower Too™ storage, Think seating



**Answer KnifeEdge Workstation**  
36 sq. ft.

Answer panel and worksurface, c:scape storage, Think seating

**Private Office**



**Walkstation Private Office**  
209 sq. ft.

Walkstations, Elective Elements 6 shelf, Think seating



**U-Free Private Office**  
65 sq ft

Universal bin, lateral file, pedestal, shelf, storage, table, tower and worksurface, Elective Elements 6 shelf, Think seating



**Currency Private Office**  
80 sq. ft.

Currency bookcase, credenza, desk and overhead storage, Think seating



**Garland Private Office**  
150 sq. ft.

Garland bookcase, credenza, desk and service module, Siento seating



**Walden Private Office**  
150 sq. ft.

Walden bookcase, cabinet, credenza, desk, service module and tower, shelf light, Siento seating



**Elective Elements 6 Private Office**  
67 sq. ft.

Elective Elements 6 lateral file, shelf, storage, worksurface and technology worksurface, Siento seating

**Team Spaces and Collaboration**



**Host Conference Room**  
110 sq. ft.

Host table, Bindu executive seating



**media:scape Conference Room**  
121 sq. ft.

media:scape table, cobii seating



**media:scape Lounge**  
88 sq. ft.

media:scape lounge and table



**c:scape Team Space**  
148 sq. ft.

c:scape, SOTO LED lighting, SOTO worktools, Think seating



## Global presence + local service.

### EVERYWHERE YOU ARE.

Whether your mission is based here, there or almost anywhere, Steelcase is right behind you. As a global company with advanced logistics capabilities, we can serve customers who, like you, have multiple and even remote locations. Wherever in the world you are, you'll find Steelcase dealers and representatives able to satisfy your workplace needs, as well as local laws and customs.

### AT YOUR SERVICE.

More than 200 Steelcase dealers are vetted and trained to serve state & local government. We're proud of our dealer network—the industry's largest and most experienced. Dealers offer design services, quality project management and installation, warehousing, and asset management. Each is a problem solver ready to handle everything from your day-to-day needs to large-scale projects, from start to finish. Steelcase dealers receive ongoing training, keeping them in the know about evolving workplace insights, technologies and solutions—and how you can put them to work. Find a Steelcase Dealer near you at [steelcase.com](http://steelcase.com) > shop > dealers.

### PAINLESS PROCUREMENT.

We can simplify your purchase process. Working closely with dealers in your marketplace, we are where you are. With manufacturing facilities around the world, Steelcase has the greatest capacity in the industry to deliver orders of any size on time.

### QUALITY + CHOICE.

Your workspace must perform all day, every day. Steelcase products are designed to withstand—and improve upon—even the most taxing work requirements. Our products are grounded in extensive research on the ways people really work. They're backed by the Steelcase Limited Lifetime Warranty and a documented record of low warranty claim costs.



## Commitment to sustainability.

### OUR COMMITMENT TO SUSTAINABILITY IS SINCERE—AND IT SHOWS IN OUR ACTIONS.

Sustainability is one of today's fundamental business challenges—and our inspiration. Everyday our team works to create maximum value from our available assets and to be a catalyst. Our progress in reducing emissions, water and energy consumption, and waste is significant—and it's measurable. Our solutions are designed so that our government customers can say the same things—and stay ahead of sustainability standards.

**MATERIALS CHEMISTRY.** What's it made of? Our products, production and packaging are examined down to the molecular level (100 parts per million) to ensure they meet 19 human and environmental health criteria. When we encounter materials of concern, we work to eliminate them. To date, we have assessed over 600 categories of materials across multiple product lines—and the work continues.

**LIFE CYCLE ASSESSMENT.** Know your impact, product by product. Steelcase measures a product's impact on the environment and human health at every phase—design, manufacture, delivery, use and reuse, recycle, end of life—to uncover opportunities to improve.

**RECYCLING AND REUSE.** The Steelcase products you choose will serve your people a long time. They reconfigure to work in new ways as needs change. They disassemble with ease so you can replace parts quickly. When you're ready for something new, you can take advantage of our robust (and often inspiring) Phase 2 product recycle and reuse program.

**SUSTAINABILITY CERTIFICATIONS.** If sustainability is your goal, we can help you get there — certifiably so. Steelcase can help you select solutions that contribute to LEED criteria for Materials and Resources, Indoor Environmental Quality, and Innovation in Design. We offer more Cradle to Cradle Certified products than any other company in any industry globally. Many of our products and materials are certified through the Scientific Certification Systems (SCS) Indoor Advantage™ air quality program. We participate in the BIFMA e3 furniture level certification™ program and make the program's first level 3 certified product (our Think® chair). Our wood manufacturing facility is FSC Chain of Custody certified to provide customers, like you, with FSC certified products.

**HERE FOR GOOD.** If your sustainability commitment includes picking the right partners, you'll be glad you met Steelcase. Our approach is holistic, research-based and measurable and our commitment is long-term. Steelcase offices and production facilities carry extensive certifications and registrations including LEED, ISO 9001, ISO 14001, EMAS, and OSHAS 18001. In 2006, we made a commitment to reduce our environmental footprint by 25% by the end of 2012, our 100th anniversary year. Read all about it in the Corporate Sustainability Report we disclose on [steelcase.com](http://steelcase.com). Here's a snapshot of our progress:

**AIR.** Global efforts have resulted in company-wide reductions in greenhouse gas emissions by 59% and VOC emissions by 94% since 2001.

**ENERGY.** We have created programs and initiatives that reduce our energy consumption and move us toward renewable, cleaner energy sources. To help expand clean energy, we've invested in the Wege Wind Farm.

**WATER.** As a part of our effort to preserve a most precious resource, we have reduced our global water consumption by 71% since 2001.

**WASTE.** With our waste reduction and recycling initiatives, our waste generation dropped by 63% since 2001.

Steelcase® coalesse® turnstone® DESIGN<sup>®</sup>  
TEX details® nurture® PolyVision®

Call 800.333.9939 or visit [steelcase.com](http://steelcase.com)

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