Described below are the recommended steps to process and reconcile a deposit to Steelcase using Hedberg.

High Level Overview

At a high-level, this is a 5-step process. See the details instructions below on page 1.

- 1. Create and send your Purchase Order to Steelcase.
- 2. After you receive the Steelcase Acknowledgment, in Hedberg enter:
 - a Vendor Deposit
 - an ODM ("Our Debit Memo")
- 3. In Payment Cycle > Payment Selection, select both the Deposit Invoice and the ODM for payment.
- 4. Process your payment to Steelcase as you normally would.
- 5. Reconcile the Steelcase Invoice to the Deposit.

An example

You are sending a \$100,000 Purchase Order Purchase Order to Steelcase and intend to pay a 30% deposit - taking advantage of the 5% discount on the deposit payment.

The Steelcase invoice will be for \$100,000 at time of shipment.

You take 5% of the \$30,000 deposit (\$100.000 * .3) and you have the option to take 2.25% of the \$70,000 remainder. Your payments will look like this:

Deposit: \$30,000 ODM: \$1,500 (\$30,000 * 5% deposit discount) Deposit Payment: \$28,500 (\$30,000 - \$1,500)

Steelcase Invoice: \$100,000 Deposit: \$30,000 Outstanding Invoice Amount: \$70,000 Discount: \$1,575 (\$70,000 * 2.25% discount) Payment Due: \$68,425 (\$70,000 - \$1,575 discount)

Total Payment: \$96,925

Detailed instructions

Processing the Deposit

- The screens in the following steps reflect the example above.
- 1. Create and send the PO to Steelcase following your normal process. Remember: *if this is an essential order* to follow the instructions associated with marking the order "COVID-19".
- 2. On receipt the Acknowledgment, the deposit amount and due date (5 business days from Acknowledgment date) can be determined.

3.	In the Vendor Deposits program (Accounting > Accounts	Vendor Deposits
	Payable > Vendor Deposits), enter a deposit for the 30%. Be sure to	Vendor:* STC001 Steelcase Inc Company:* F The F15 Furniture Company
	reference the same PO number	Voucher Date:* 04/02/20 -
	referenced on the Acknowledgment.	Order:* 2677 ▼ PO Suffix:* 1 ▼
	Acknowledgment.	Amount:* 30,000.00 Already Deposited: 0.00
		Description: Ack# 32983292
		Pay Via:* EFT V
		Post Close
4.	In Vendor Invoice Entry	Vendor Invoice Entry
	(Accounting > Accounts Payable >	Company:* F The F15 Furniture Company Voucher Date:* 04/02/20 -
	Vendor Invoice Entry), enter an	Invoice Filename: INCUSTSUPP21CUSTSUPP7115\Transfer\
	ODM for Steelcase for the 5%	Acknowledgment:
	discount associated with the	Order: PO Suffix: PO Reference: DEP DISC
	deposit. When entering the ODM,	Ordered Quantity Received Quantity Prev Ver Expected Inv Amount
	the General Ledger distribution	0.00 0.00 0.00 0.00
	should be to the same account	Vendor:* STC001 Vendor:* ODM V
	used for standard vendor	Vendor Terms: D V Days: 5 Percentage: 0.000% Pay Via:* Check V
	discounts.	Vendor Invoice:* STC001
		Invoice Date:* 04/02/20 Due Date:* 04/02/20 Description: Deposit Discount
		Deposit Balance: 0.00
		Product Subtotal Total * Discount Payment Code * 1.500.00 1.500.00 0 • Ok to Pay
		Files Send Message Remit Advice Distribute Post Entry
	Note: If the "Require Remit Advice	Vendor Invoice Entry
	Reason Code and CVR Number"	Company:* F The F15 Furniture Company Voucher Date:* 04/02/20 -
	Program Option is active, do not	Invoice Filename: INCUSTSUPP2ICUSTSUPP7115\Transfer\
	click the Remit Advice button.	Acknowledgment: Order: PO Suffix: PO Reference: DEP DISC
		Ordered Quantity Received Quantity Prev Ver Expected Inv Amount 0.00 0.00 0.00 0.00
		Vendor:* STC001 V Steelcase Inc Payable Code:* ODM V
1		Vendor: Steelcase inc Payable Code: Outin Vendor Terms: D Days: 5 Percentage: 0.000% Pay Via:* Check Via:*
		Vendor Invoice:* STC001
		Invoice Date:* 04/02/20 Due Date:* 04/02/20
		Deposit Balance: 0.00
1		
1		Product Subtotal Total * Discount Payment Code *
		1,500.00 1,500.00 0.00 0 Okto Pay
		Files Send Message Remit Advice Distribute Post Entry

5.	Accounts Payable > Payment	Payment Cycle Company: F The F15 Furniture Company Select Payments Select Payments Update EFTs											
	select Payment Selection and select both the Deposit Invoice and the ODM for payment. The net payment will reflect the deposit	Filters									Apply Clear		
		Select	Vendor STC001	Invoice DPJAD44581 STC001	Pay Code INV ODM	Gross Amount * 30,000.00 -1,500.00	Discount 0.00 0.00	Deposit Applied 0.00	Net Amount 30,000.00 -1,500.00		Detail Select Discount Eligible Select All		
	minus the 5% discount.										Unselect All		
		More Info						Total:	30,000.00)	×		
		ShortPay Information:*		e: Steelcase Inc e: 04/02/20	~	Audit: JAD	Gross: Discount:		Open Tota -1,500.00 -1,500.00 0.00 0.01				
			Voucher Date						0.00	-1,500.00	Print Register Close		
		Verder	Hadburg Support - 7116 Payment Selection Register Tab TEF Uniter Company Intel Parties Gross Discount							13-05 Terrator 04/02/20 mm/dd/yy			
	EF	EFTs STC00			Number DPJAD44581 STC001	ODM (Date Due 04/02/20 04/0 04/02/20 04/0 FT Total Steeles EFT	2/20 30,0 2/20 -1,1 se Inc 28,5	00.00 00.00 00.00 00.00	0.00 0.00 0.00 0.00	Net Amount 30,000.00 -1,500.00 28,600.00 28,600.00		
		~ The (Checks Needs Invoices Selects Chock Stub Informatio		Transmitted.	End	Report of Report		00.00	0.00	25,500.00		
6.	Process your payment to Steelcase discount on the deposit amount requarys of the Acknowledgment date.												

Reconciling the Steelcase Invoice to the Deposit

You will receive an invoice from Steelcase for your Purchase Order for the full amount via EDI.

1.	During Payment Selection (Accounting > Accounts Payable >	Paymer	-	F The F15 Furniture	Company			~				×	
	Payment Processing > Payment Cycle), Hedberg connects the deposit payment to the Steelcase	Select Payments Filters Audit: Vendor: STC001 Pay Via: EFT V						Set Payment Codes Select Payments Print Checks Update EFTs Due Date: Apply Clear					
	invoice. However, the discount on	Set Di	Set Discounts to Zero if Overdue										
	the invoice will reflect the usual	Select	Vendor	Invoice	Pay Code	Gross Amount *	Discount	Deposit Applied	Net Amount	Pay Via	^	Detail	
		Ø	STC001	28282828	INV	100,000.00	2,250.00	-30,000.00	67,750.00	EFT		Select Discount Eligible	
	2.25% of the <i>total</i> invoice.											Select All	
						-						Unselect All	
											~		
								Total:	0.00				

2.	Manually calculate the 2.25% of									
Z.	-	Paym	ent Cycle							— ×
	the on the total invoice minus the		Company:*	F 💌 The F15 Fur	niture Company					
	total deposit amount and update	Selec	t Payments				Set Payment Code:	s Select Payme	nts Print Chec	ks Update EFTs
	the Discount field. You will need to	Filters								
			Audit: Pay Via:	•	Vendor:	STC001 -	Due Date	•• •		Apply Clear
	enter "ShortPay Information" and		Pay via:	EFT ~						
	a reason. From the drop down	Set D	iscounts to Zero	if Overdue						Detail
	select "Deposit" and enter	Select	Vendor	Invoice	Pay Code			osit Applied Net Amo		^
	"COVID-19" in the reason field.	Ø	STC001	28282828	INV	100,000.00	1,575.00 -	30,000.00 68,4	25.00 EFT ~	Select Discount Eligible
	COVID-19 In the reason held.									Select All
										Unselect All
										U
								Total:	0.00	
		More Inf								
		Short	ay Information:*	Deposit		OVID-19 deposit				
			e Information	Depose	÷ 0	ovid-10 deposit				
		invoid		Steelcase Inc				Open	Total	
			Invoice Date:			Audit: JAD	Gross		100,000.00	
			Due Date: Voucher Date:				Discount		2,250.00 97,750.00	
			Fourier Date:	0110220					51,156.55	Print Register
										Close
						Hedbe	rg Support - 7116			13:22
							ection Regist	er		Thursday 04/02/20 mm/dd/yy
						The F151 Invoice	urniture Company	<u> </u>	Discount	
		Vendor	Payee Name		Number	Code	Date Due Date	Gross Amount	Taken	Net Amount
		EFTs	01 Steelcase Inc							
		51C0	oi Steelcaie Inc		28282828		04/02/20 04/17/20	100,000.00	1,575.00	98,425.00
					F 2677 1	Short Pay Information (DEP	500 COVID-19 DEPOSIT 04/02/20 04/17/20	-30,000.00	0.00	-30,000.00
1						10.00	EFT Total Steelcase Inc	70,000.00	1,575.00	68,425.00
							EFT Totals	70,000.00	1,575.00	68,425.00
			Checks Needed				Report Totals	70,000.00	1,575.00	68,425.00
			Invoices Selected	2		End	of Report			
F	-	. The	Charle Stude Information	For This Vender USB P.	Transmitted	Lik				
3.	Process your payment to Steelcase	as yo	ou norma	ally wou	ld.					