NASPO ValuePoint

PARTICIPATING ADDENDUM

OFFICE FURNITURE (2023-2028)

Led by the State of Utah – MA 3969

Participating Entity: **STATE OF NORTH DAKOTA**

Pricing Update November 5, 2026

Exhibit 1

Products and Pricing

The pricing terms for the Master Agreement shall flow down to this PA.

Steelcase Products	Price List / Order Size (in USD) Discounts off List		
	Drop Ship		
	$1 - $50,000 List	$50,001 - $150,000 List	$150,001 list and above
E-Tables	51.00%	51.00%	52.00%
Flow	44.00%	45.00%	45.00%
Motif	44.00%	45.00%	45.00%
Premium Whiteboard	49.36%	52.76%	52.76%
Sans	44.00%	45.00%	45.00%
462 Leap	59.00%	60.42%	61.00%
466 Reply	55.50%	56.00%	57.00%
475 Player	59.00%	60.00%	62.00%
487 Cachet Seating	53.00%	54.00%	55.00%
490 Move	53.00%	54.00%	55.00%
Adjustable Tables - Airtouch	58.00%	62.00%	62.00%
Agree Chair	48.13%	51.22%	51.22%
Agree Table	50.63%	53.66%	53.66%
Akira Tables	51.00%	52.00%	53.00%
Alight	54.00%	58.00%	58.00%
Amia	55.50%	56.00%	57.00%
Answer	67.00%	68.50%	70.00%
Answer Beam	67.00%	68.50%	70.00%
Answer Fence	67.00%	68.50%	70.00%
Answer Freestanding Desking	67.00%	68.50%	70.00%
Architectural Modular Power	52.00%	54.00%	54.00%
Avenir	69.00%	72.00%	74.00%
B Free - Furniture	44.00%	45.00%	45.00%
B Free - Seating	44.00%	45.00%	45.00%
Bassline	54.00%	58.00%	58.00%
Bivi	54.00%	58.00%	58.00%
Brody Lounge Seating	44.00%	45.00%	45.00%
Buoy	54.00%	58.00%	58.00%
c:scape	51.00%	53.00%	55.50%
Campfire	54.00%	58.00%	58.00%
Clipper	54.00%	58.00%	58.00%

Steelcase Products	Price List / Order Size (in USD) Discounts off List		
	Drop Ship		
	$1 - $50,000 List	$50,001 - $150,000 List	$150,001 list and above
cobi	51.00%	52.00%	53.00%
Divisio Screens	51.00%	53.00%	55.50%
Duo Storage For Answer	67.00%	68.50%	70.00%
Elbrook	55.63%	58.53%	58.53%
Everwall	50.00%	51.84%	51.84%
Flex	53.00%	54.00%	56.00%
Flex Active Frames	53.00%	54.00%	56.00%
Flex Had	53.00%	54.00%	56.00%
FrameOne	51.00%	53.00%	55.50%
Gesture	55.50%	56.00%	57.00%
Groupwork	54.00%	58.00%	58.00%
High Density Storage	63.00%	64.00%	65.00%
i2i	51.00%	52.00%	53.00%
Jenny	54.00%	58.00%	58.00%
Kart Seating	51.00%	52.00%	53.00%
Kick	67.00%	67.00%	67.00%
Lite Scale	48.75%	50.00%	50.00%
Max Stacker III	58.00%	59.00%	60.00%
media:scape	44.00%	45.00%	45.00%
Migration SE Desk	57.00%	57.50%	58.50%
Migration SE Bench	57.00%	57.50%	58.50%
Montage	67.00%	68.50%	70.00%
Node	55.17%	57.63%	58.00%
Wiesner Hager Nooi	50.00%	51.00%	52.00%
Ocular Tables	38.75%	42.07%	42.07%
Ocular View	38.75%	42.07%	42.07%
Ology Bench	53.00%	54.00%	56.00%
Ology Desk	53.00%	54.00%	56.00%
Pathways Power & Communication	58.00%	59.00%	60.00%
Privacy	49.00%	50.00%	50.00%
Privacy Walls	47.00%	50.00%	50.00%
Qivi	51.00%	52.00%	53.00%
Qt Pro	49.00%	50.00%	50.00%
Sarto Privacy Modesty Screen	51.00%	52.00%	53.00%
Scoop Stool	54.00%	58.00%	58.00%
Series 9000	69.00%	72.00%	74.00%
Shortcut	54.00%	58.00%	58.00%
SILQ Seating	50.00%	51.00%	52.00%
Simple Seating	54.00%	58.00%	58.00%
Simple Tables	54.00%	58.00%	58.00%
Soffio Screen	53.00%	55.00%	55.00%
Steelcase Karman	54.38%	56.71%	56.71%
Steelcase Series 1	56.00%	57.00%	58.50%
Steelcase Series 2	55.50%	56.00%	57.00%
Tenor	51.56%	54.60%	56.00%
Think - Task	55.50%	56.00%	57.00%
Thread Floor Power System	44.00%	45.00%	45.00%
TS Bins & Shelves	67.00%	67.00%	67.00%
TS Fixed Pedestals	61.00%	63.00%	64.00%

Steelcase Products	Price List / Order Size (in USD) Discounts off List		
	Drop Ship		
	$1 - $50,000 List	$50,001 - $150,000 List	$150,001 list and above
TS Laterals	61.00%	63.00%	64.00%
TS Lockers	61.00%	63.00%	64.00%
TS Mobile Pedestals	61.00%	63.00%	64.00%
TS Tower Too	61.00%	63.00%	64.00%
TS Underworksurface Latera	61.00%	63.00%	64.00%
TS Worksurfaces	67.00%	67.00%	67.00%
Umami	44.00%	45.00%	45.00%
Universal Bookcases	63.00%	64.00%	65.00%
Universal Combination Cabinets	63.00%	64.00%	65.00%
Universal Hard Surface Screen	51.00%	52.00%	53.00%
Universal ITC/OTC Bins/Shelves	67.00%	68.50%	70.00%
Universal Lateral Files	63.00%	64.00%	65.00%
Universal Pedestals	67.00%	68.50%	70.00%
Universal Privacy Screens	53.00%	55.00%	55.00%
Universal Storage Cabinets	63.00%	64.00%	65.00%
Universal System Worksurface-Wood	67.00%	68.50%	70.00%
Universal Towers	63.00%	64.00%	65.00%
Universal Storage Accessories	63.00%	64.00%	65.00%
Universal System Worksurfaces	67.00%	68.50%	70.00%
Universal Tables	67.00%	68.50%	70.00%
V.I.A.	48.10%	51.00%	51.00%
Verb	53.00%	55.00%	55.00%
WorkValet	51.88%	54.27%	54.27%
Convey	45.00%	47.00%	47.00%
Embold	45.00%	47.00%	47.00%
Folio	45.00%	47.00%	47.00%
Mobile Overbed Tables	45.00%	47.00%	47.00%
Park	45.00%	47.00%	47.00%
Regard	45.00%	47.00%	47.00%
Senza	45.00%	47.00%	47.00%
Surround	45.00%	47.00%	47.00%
Sync	45.00%	47.00%	47.00%
Viccarbe	38.13%	40.85%	40.85%
Belle	49.00%	50.50%	50.50%
Boardwalk	49.00%	50.50%	50.50%
Brighton	49.00%	50.50%	50.50%
Greenpoint Bench	49.00%	50.50%	50.50%
Greenpoint Private Office	49.00%	50.50%	50.50%
Greenpoint Steel Storage	49.00%	50.50%	50.50%
Greenpoint Wood Storage	49.00%	50.50%	50.50%
Mesa	49.00%	50.50%	50.50%
Slope	49.00%	50.50%	50.50%
Sterling	49.00%	50.50%	50.50%
Convene Conference Collection	51.00%	53.00%	53.00%
Currency	54.00%	58.00%	58.00%
Elective Elements	53.00%	55.00%	55.00%
Elective Elements - Parametric	53.00%	55.00%	55.00%
Mackinac	51.00%	53.00%	53.00%
Siento Seating	51.00%	53.00%	53.00%

Steelcase Products	Price List / Order Size (in USD) Discounts off List		
	Drop Ship		
	$1 - $50,000 List	$50,001 - $150,000 List	$150,001 list and above
Slim Leg Had	51.00%	53.00%	53.00%
Verlay	54.00%	58.00%	58.00%
Bottomline Task Light	50.00%	51.00%	51.00%
CF Series Intro	49.00%	50.00%	50.00%
Flex Mobile Power	49.00%	50.00%	50.00%
LED Linear	50.00%	51.00%	51.00%
LED Shelf Light	50.00%	51.00%	51.00%
Powerstrip Intro	49.00%	50.00%	50.00%
Standard Lighting	67.00%	67.00%	67.00%
Victor2	51.00%	53.00%	53.00%
West Elm Products (other than Exceptions below)	49.00%	50.50%	50.50%
Collaborative Surfaces Products (other than Exceptions below)	44.00%	45.00%	45.00%
Orangebox Pods Products (other than Exceptions below)	42.75%	44.25%	44.25%
Orangebox Products (other than Exceptions below)	44.00%	45.00%	45.00%
Steelcase Wood Products (other than Exceptions below)	51.00%	53.00%	53.00%
Steelcase Worktools Products (other than Exceptions below)	49.00%	50.00%	50.00%
Steelcase Health Products (other than Exceptions below)	45.00%	47.00%	47.00%
Coalesse Products (other than Exceptions below)	51.00%	51.00%	52.00%

EXCEPTIONS

- All Price Lists: New Products.
- Coalesse Price Lists: Arzu, Nanimarquina Collection.

OTHER

- Terms and conditions for the delivery and installation of architectural products will be negotiated on a project-by-project basis.
- Pricing for service parts will be quoted upon request.
- Orders from more than one Price List may be combined for the purpose of defining Order Size (e.g. Steelcase Steel, Steelcase Wood, and Steelcase Worktools.)
- Customized or otherwise non-standard Products may receive the pricing listed above. In such cases where the pricing differs, list price duration and applicable discounts for such Products will be determined on a project-by-project basis.
- Pricing above is representative of deliveries to commercial sites only. Residential deliveries may be subject to separate terms and conditions (including price) and will be determined on a project-by-project basis.