ATTACHMENT
NASPO ValuePoint - RC17020
Steelcase Product and Discount Summary

October 2020	Discount from List Price - Drop Ship %		
October 2020	\$1-\$50,000	\$50,001- \$150,000	\$150K +
Systems Furniture and Accessories			
Monolithic Systems & Accessories			
Avenir	69.00%	72.00%	74% or more**
Answer, Univ Itc/Otc Bins/Shelves, Universal System Worksurfaces, Duo Storage w/ Answer, Answer Beam, Answer Fence	67.00% 67.00%	68.50% 67.00%	70% or more** 67% or more**
Kick Systems, Ts Bins & Shelves, Ts Worksurfaces Standard Lighting, Utility Lighting	67.00%	67.00%	68% or more**
Adi Tables - Series 5	53.50%	54.00%	55% or more**
Frame and Tile & Accessories			
Answer, Montage, Univ Itc/Otc Bins/Shelves, Universal System Worksurfaces, Univ System Wksf-Wood, Duo Storage w/ Answer & Montage	67.00%	68.50%	70% or more**
Kick Systems, Ts Bins & Shelves, Ts Worksurfaces	67.00%	67.00%	67% or more**
Standard Lighting, Utility Lighting	67.00%	67.00%	68% or more**
Adj Tables - Series 5	53.50%	54.00%	55% or more**
Bottomline Task Light, LED Linear, LED Personal Task Light, LED Shelf Light, Underline Shelf Light	50.00%	51.00%	51% or more**
Balance of Worktools Products (with some Exceptions), Privacy, Mobile Power, QT Pro, FLEX Mobile Power	49.00%	50.00%	50% or more**
Seating	== ====	50.000/	500/
Protégé, Player	59.00%	60.00%	62% or more**
Criterion	69.00%	69.00%	69% or more**
462 Leap	59.00%	60.00%	61% or more**
media:scape, Brody Lounge, B Free, Umami, Sylvi Lounge, Balance of Orangebox Other	44.00%	45.00%	45% or more**
464 Leap Work Lounge, SILQ Seating, Nooi, West Elm Steelcase Seating (including Belle, Boardwalk, Brighton, Mesa, Slope, Sterling)	50.00%	51.00%	52% or more**
487 Cachet, 490 Move, Node, Node Health	53.00%	54.00%	55% or more**
Amia, Think, Reply, Steelcase Series 2	55.50%	56.00%	57% or more**
Steelcase Series 1	54.50%	55.50%	57% or more**
Gesture Aspekt, Cura, Leela, Malibu, Mitra, Neighbor, Outlook Express, Outlook Hawthorne, Outlook Jarrah, Outlook Nikko, Outlook Sequoia, Sieste,	55.50% 45.00%	56.00% 47.00%	57% or more** 47% or more**
Tava, Regard, Verge, Sorrel, X-tenz, Empath, Mineral, Surround, Balance of Health, Embold			
Cobi, i2i, Kart, Qivi	51.00%	52.00%	53% or more**
Carl Hansen Seating	47.00% 58.00%	47.00%	47% or more**
Max Stacker III, Balance of Steel Siento, Collaboration, Mingle, Snodgrass 474 Wood, Balance of Wood	51.00%	59.00% 53.00%	60% or more** 53% or more**
Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone  Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle,	54.00%	58.00%	58% or more**
	E1 00%	F1 000/	52% or more**
Ripple, Sidewalk, SW_1,Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse	51.00%	51.00%	32% OF HIGHE
Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables			
Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables Kick Freestanding	67.00%	67.00%	67% or more**
Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables  Kick Freestanding  Answer Freestanding, Universal Pedestals, Universal Tables	67.00% 67.00%	67.00% 68.50%	67% or more** 70% or more**
Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables  Kick Freestanding  Answer Freestanding, Universal Pedestals, Universal Tables c:scape, FrameOne, Divisio Screens	67.00% 67.00% 51.00%	67.00% 68.50% 53.00%	67% or more** 70% or more** 55.5% or more**
Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables c:scape, FrameOne, Divisio Screens Post and Beam, Duo for Post and Beam, Balance of Steelcase Steel	67.00% 67.00% 51.00% 58.00%	67.00% 68.50% 53.00% 59.00%	67% or more** 70% or more** 55.5% or more** 60% or more**
Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables  Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables c:scape, FrameOne, Divisio Screens Post and Beam, Duo for Post and Beam, Balance of Steelcase Steel  Univ Underworkesurface Bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate	67.00% 67.00% 51.00% 58.00%	67.00% 68.50% 53.00% 59.00% 64.00%	67% or more** 70% or more** 55.5% or more** 60% or more**
Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables  Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables c:scape, FrameOne, Divisio Screens Post and Beam, Duo for Post and Beam, Balance of Steelcase Steel  Univ Underworkesurface Bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate  TS Fixed Pedestals, TS Underworksurface Laterals	67.00% 67.00% 51.00% 58.00%	67.00% 68.50% 53.00% 59.00%	67% or more** 70% or more** 55.5% or more** 60% or more**
Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables  Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables c:scape, FrameOne, Divisio Screens Post and Beam, Duo for Post and Beam, Balance of Steelcase Steel Univ Underworkesurface Bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate	67.00% 67.00% 51.00% 58.00%	67.00% 68.50% 53.00% 59.00% 64.00%	67% or more** 70% or more** 55.5% or more** 60% or more** 65% or more**
Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables  Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables  C:scape, FrameOne, Divisio Screens Post and Beam, Duo for Post and Beam, Balance of Steelcase Steel  Univ Underworkesurface Bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate  TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket,	67.00% 67.00% 51.00% 58.00% 63.00%	67.00% 68.50% 53.00% 59.00% 64.00%	67% or more** 70% or more** 55.5% or more** 60% or more** 65% or more**
Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables  Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables c:scape, FrameOne, Divisio Screens Post and Beam, Duo for Post and Beam, Balance of Steelcase Steel Univ Underworkesurface Bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate  TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey  media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of	67.00% 67.00% 51.00% 58.00% 63.00% 45.00% 44.00%	67.00% 68.50% 53.00% 59.00% 64.00% 47.00% 45.00%	67% or more** 70% or more** 55.5% or more** 65% or more** 64% or more** 47% or more** 45% or more**
Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables  Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables c:scape, FrameOne, Divisio Screens Post and Beam, Duo for Post and Beam, Balance of Steelcase Steel  Univ Underworkesurface Bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate  TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey  media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other Ology, Ology Bench, FLEX, FLEX Had  Migration, Migration SE Desk, Migration SE Bench	67.00% 67.00% 51.00% 58.00% 63.00% 45.00% 44.00% 53.00%	67.00% 68.50% 53.00% 59.00% 64.00% 63.00% 47.00% 45.00% 54.00% 57.50%	67% or more** 70% or more** 55.5% or more** 65% or more** 64% or more** 47% or more** 45% or more** 56% or more**
Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables  Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables c:scape, FrameOne, Divisio Screens Post and Beam, Duo for Post and Beam, Balance of Steelcase Steel Univ Underworkesurface Bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate  TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey  media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other  Ology, Ology Bench, FLEX, FLEX Had  Migration, Migration SE Desk, Migration SE Bench Verb	67.00% 67.00% 51.00% 58.00% 63.00% 45.00% 44.00% 53.00% 57.00%	67.00% 68.50% 53.00% 59.00% 64.00% 63.00% 47.00% 45.00% 54.00% 57.50%	67% or more** 70% or more** 55.5% or more** 60% or more** 65% or more** 47% or more** 45% or more** 55% or more**
Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables  Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables C:csape, FrameOne, Divisio Screens Post and Beam, Duo for Post and Beam, Balance of Steelcase Steel Univ Underworkesurface Bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate  TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey  media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other Ology, Ology Bench, FLEX, FLEX Had Migration, Migration SE Desk, Migration SE Bench Verb Elective Elements	67.00% 67.00% 51.00% 58.00% 63.00% 45.00% 44.00% 53.00% 52.00% 53.00%	67.00% 68.50% 53.00% 59.00% 64.00% 63.00% 47.00% 45.00% 54.00% 57.50% 55.00%	67% or more** 70% or more** 55.5% or more** 65% or more** 64% or more** 47% or more** 45% or more** 58.5% or more** 55% or more**
Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables  Kick Freestanding  Answer Freestanding, Universal Pedestals, Universal Tables  cscape, FrameOne, Divisio Screens  Post and Beam, Duo for Post and Beam, Balance of Steelcase Steel  Univ Underworkesurface Bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate  TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey  media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other  Ology, Ology Bench, FLEX, FLEX Had  Migration, Migration SE Desk, Migration SE Bench  Verb  Elective Elements  Garland, Walden, Flexframe, Convene, West Elm Greenpoint, Mackinac, Balance of Wood	67.00% 67.00% 51.00% 58.00% 63.00% 61.00% 45.00% 44.00% 53.00% 53.00% 53.00% 53.00%	67.00% 68.50% 53.00% 59.00% 64.00% 63.00% 47.00% 45.00% 57.50% 55.00% 53.00%	67% or more** 70% or more** 55.5% or more** 65% or more** 64% or more** 47% or more** 45% or more** 56% or more** 55% or more** 55% or more**
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Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables  Kick Freestanding, Answer Freestanding, Universal Pedestals, Universal Tables  c:scape, FrameOne, Divisio Screens  Post and Beam, Duo for Post and Beam, Balance of Steelcase Steel  Univ Underworkesurface Bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate  TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey  media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other  Ology, Ology Bench, FLEX, FLEX Had  Migration, Migration SE Desk, Migration SE Bench  Verb  Elective Elements  Garland, Walden, Flexframe, Convene, West Elm Greenpoint, Mackinac, Balance of Wood  Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Balance of Turnstone, Verlay  Adj Tables - Series 5	67.00% 67.00% 51.00% 58.00% 63.00% 61.00% 44.00% 57.00% 52.00% 53.00% 51.00% 54.00%	67.00% 68.50% 53.00% 59.00% 64.00% 63.00% 47.00% 45.00% 57.50% 55.00% 53.00% 53.00% 54.00%	67% or more** 70% or more** 55.5% or more** 60% or more** 65% or more** 47% or more** 45% or more** 558.5% or more** 55% or more** 55% or more** 55% or more** 55% or more**
Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables  Kick Freestanding  Answer Freestanding, Universal Pedestals, Universal Tables  Cscape, FrameOne, Divisio Screens  Post and Beam, Duo for Post and Beam, Balance of Steelcase Steel  Univ Underworkesurface Bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate  TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey  media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other  Ology, Ology Bench, FLEX, FLEX Had  Migration, Migration SE Desk, Migration SE Bench  Verb  Elective Elements  Garland, Walden, Flexframe, Convene, West Elm Greenpoint, Mackinac, Balance of Wood  Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Balance of Turnstone, Verlay  Adj Tables - Series 5  Universal Privacy Screens, Soffio Screen  Akira, Runner Tables, Sarto Privacy Screen	67.00% 67.00% 51.00% 58.00% 61.00% 45.00% 44.00% 53.00% 51.00% 53.00% 51.00% 51.00%	67.00% 68.50% 53.00% 59.00% 64.00% 63.00% 47.00% 45.00% 54.00% 55.00% 53.00% 58.00% 53.00% 53.00% 53.00%	67% or more** 70% or more** 55.5% or more** 65% or more** 64% or more** 47% or more** 45% or more** 55% or more** 55% or more** 55% or more** 53% or more** 53% or more** 53% or more**
Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables  Kick Freestanding  Answer Freestanding, Universal Pedestals, Universal Tables  C:scape, FrameOne, Divisio Screens  Post and Beam, Duo for Post and Beam, Balance of Steelcase Steel  Univ Underworkesurface Bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate  TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey  media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other  Ology, Ology Bench, FLEX, FLEX Had  Migration, Migration SE Desk, Migration SE Bench  Verb  Elective Elements  Garland, Walden, Flexframe, Convene, West Elm Greenpoint, Mackinac, Balance of Wood  Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Balance of Turnstone, Verlay  Adj Tables - Series 5  Universal Privacy Screens, Soffio Screen  Akira, Runner Tables, Sarto Privacy Screen  Carl Hansen Tables  Adj Tables - Airtouch  Coalesse Au Lait, Avon, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lottus, Free Stand, GH_1, Holy Day, Host,	67.00% 67.00% 51.00% 58.00% 63.00% 45.00% 44.00% 53.00% 52.00% 53.00% 53.00% 53.00% 53.50% 51.00%	67.00% 68.50% 53.00% 59.00% 64.00% 63.00% 47.00% 45.00% 57.50% 55.00% 53.00% 54.00% 53.00% 54.00% 54.00%	67% or more** 70% or more** 55.5% or more** 65% or more** 64% or more** 47% or more** 45% or more** 58.5% or more** 55% or more** 55% or more** 53% or more** 53% or more** 53% or more** 62% or more**
Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables  Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables C:scape, FrameOne, Divisio Screens Post and Beam, Duo for Post and Beam, Balance of Steelcase Steel Univ Underworkesurface Bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate  TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey  media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other Ology, Ology Bench, FLEX, FLEX Had Migration, Migration SE Desk, Migration SE Bench Verb Elective Elements Garland, Walden, Flexframe, Convene, West Elm Greenpoint, Mackinac, Balance of Wood Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Balance of Turnstone, Verlay Adj Tables - Series 5 Universal Privacy Screens, Soffio Screen Akira, Runner Tables, Sarto Privacy Screen Carl Hansen Tables Adj Tables - Airtouch Coalesse Au Lait, Avon, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lottus, Free Stand, GH_1, Holy Day, Host, Lagunitas, Millbrae, Montata650, Passerelle, Potrero415, Reunion, Sebastopol, Sidewalk, Soft Leaf, SW_1, Switch, Train, Trees	67.00% 67.00% 51.00% 58.00% 63.00% 61.00% 45.00% 44.00% 57.00% 52.00% 53.00% 51.00% 53.00% 53.00%	67.00% 68.50% 53.00% 59.00% 64.00% 63.00% 47.00% 54.00% 55.00% 55.00% 53.00% 54.00% 54.00% 64.00%	67% or more** 70% or more** 55.5% or more** 65% or more** 64% or more** 47% or more** 45% or more** 58.5% or more** 55% or more** 55% or more** 53% or more** 53% or more** 53% or more** 62% or more**
Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables  Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables C:scape, FrameOne, Divisio Screens Post and Beam, Duo for Post and Beam, Balance of Steelcase Steel Univ Underworkesurface Bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate  TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey  media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other  Ology, Ology Bench, FLEX, FLEX Had  Migration, Migration SE Desk, Migration SE Bench  Verb  Elective Elements  Garland, Walden, Flexframe, Convene, West Elm Greenpoint, Mackinac, Balance of Wood  Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Balance of Turnstone, Verlay  Adj Tables - Series S  Universal Privacy Screens, Soffio Screen  Akira, Runner Tables, Sarto Privacy Screen  Carl Hansen Tables  Adj Tables - Airtouch  Coalesse Au Lait, Avon, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lottus, Free Stand, GH_1, Holy Day, Host, Lagunitas, Millbrae, Montata650, Passerelle, Potrero415, Reunion, Sebastopol, Sidewalk, Soft Leaf, SW_1, Switch, Train, Trees  Filing and Storage	67.00% 67.00% 51.00% 58.00% 63.00% 61.00% 44.00% 53.00% 52.00% 51.00% 53.50% 52.00% 53.00% 53.00% 53.00%	67.00% 68.50% 53.00% 59.00% 64.00% 63.00% 47.00% 45.00% 57.50% 55.00% 53.00% 54.00% 54.00% 54.00% 54.00% 54.00% 51.00%	67% or more** 70% or more** 55.5% or more** 65% or more** 64% or more** 47% or more** 45% or more** 58.5% or more** 55% or more** 55% or more** 53% or more** 52% or more**
Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables  Kick Freestandling  Answer Freestandling, Universal Pedestals, Universal Tables c:scape, FrameOne, Divisio Screens Post and Beam, Duo for Post and Beam, Balance of Steelcase Steel  Univ Underworkesurface Bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate  TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey  media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other  Ology, Ology Bench, FLEX, FLEX Had  Migration, Migration SE Desk, Migration SE Bench  Verb  Elective Elements  Garland, Walden, Flexframe, Convene, West Elm Greenpoint, Mackinac, Balance of Wood  Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Balance of Turnstone, Verlay  Adj Tables - Series 5  Universal Privacy Screens, Soffio Screen  Akira, Runner Tables, Sarto Privacy Screen  Carl Hansen Tables  Adj Tables - Airtouch  Coalesse Au Lait, Avon, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lottus, Free Stand, GH_1, Holy Day, Host, Lagunitas, Millbrae, Montata650, Passerelle, Potrero415, Reunion, Sebastopol, Sidewalk, Soft Leaf, SW_1, Switch, Train, Trees  Filing and Storage  TS 200 Series Laterals, Overfile Cabinets, Balance of Steel	67.00% 67.00% 51.00% 58.00% 63.00% 45.00% 44.00% 53.00% 51.00% 52.00% 53.50% 52.00% 53.00% 51.00% 53.00% 53.00% 53.00% 53.00%	67.00% 68.50% 53.00% 59.00% 64.00% 63.00% 47.00% 54.00% 55.00% 55.00% 53.00% 54.00% 54.00% 51.00% 51.00%	67% or more** 70% or more** 55.5% or more** 65% or more** 64% or more** 47% or more** 45% or more** 58.5% or more** 55% or more** 55% or more** 53% or more** 53% or more** 53% or more** 55% or more** 62% or more**
Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables  Kick Freestanding, Universal Pedestals, Universal Tables  c:scape, FrameOne, Divisio Screens  Post and Beam, Duo for Post and Beam, Balance of Steelcase Steel  Univ Underworkesurface Bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate  T5 Fixed Pedestals, T5 Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey  media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other  Ology, Ology Bench, FLEX, FLEX Had  Migration, Migration SE Desk, Migration SE Bench  Verb  Elective Elements  Garland, Walden, Flexframe, Convene, West Elm Greenpoint, Mackinac, Balance of Wood  Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Balance of Turnstone, Verlay  Adj Tables - Series 5  Universal Privacy Screens, Soffio Screen  Akira, Runner Tables, Sarto Privacy Screen  Carl Hansen Tables  Adj Tables - Airtouch  Coalesse Au Lait, Avon, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lottus, Free Stand, GH_1, Holy Day, Host, Lagunitas, Millbrae, Montata650, Passerelle, Potrero415, Reunion, Sebastopol, Sidewalk, Soft Leaf, SW_1, Switch, Train, Trees  Fling and Storage  T5 Suo Series Laterals, Overfile Cabinets, Balance of Steel  T5 Fixed Pedestals, T5 Laterals, T5 Mobile Pedestals, T5 Tower Too, T5 Underworksurface Laterals, T5 Large Storage Cabinets	67.00% 67.00% 51.00% 58.00% 63.00% 45.00% 44.00% 53.00% 52.00% 51.00% 53.00% 51.00% 53.00% 51.00% 53.00% 51.00%	67.00% 68.50% 53.00% 59.00% 64.00% 63.00% 47.00% 45.00% 57.50% 55.00% 53.00% 54.00% 54.00% 54.00% 54.00% 51.00% 62.00% 63.00%	67% or more** 70% or more** 55.5% or more** 65% or more** 64% or more** 47% or more** 45% or more** 58.5% or more** 55% or more** 55% or more** 53% or more** 53% or more** 53% or more** 53% or more** 52% or more** 62% or more** 62% or more**
Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables  Kick Freestandling  Answer Freestandling, Universal Pedestals, Universal Tables c:scape, FrameOne, Divisio Screens Post and Beam, Duo for Post and Beam, Balance of Steelcase Steel  Univ Underworkesurface Bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate  TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey  media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other  Ology, Ology Bench, FLEX, FLEX Had  Migration, Migration SE Desk, Migration SE Bench  Verb  Elective Elements  Garland, Walden, Flexframe, Convene, West Elm Greenpoint, Mackinac, Balance of Wood  Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Balance of Turnstone, Verlay  Adj Tables - Series 5  Universal Privacy Screens, Soffio Screen  Akira, Runner Tables, Sarto Privacy Screen  Carl Hansen Tables  Adj Tables - Airtouch  Coalesse Au Lait, Avon, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lottus, Free Stand, GH_1, Holy Day, Host, Lagunitas, Millbrae, Montata650, Passerelle, Potrero415, Reunion, Sebastopol, Sidewalk, Soft Leaf, SW_1, Switch, Train, Trees  Filing and Storage  TS 200 Series Laterals, Overfile Cabinets, Balance of Steel	67.00% 67.00% 51.00% 58.00% 63.00% 61.00% 44.00% 53.00% 52.00% 51.00% 53.50% 52.00% 53.50% 53.00% 53.00% 53.00% 53.00% 63.00%	67.00% 68.50% 53.00% 59.00% 64.00% 63.00% 47.00% 45.00% 57.50% 55.00% 53.00% 54.00% 54.00% 52.00% 47.00% 51.00% 62.00% 63.00% 64.00%	67% or more** 70% or more** 55.5% or more** 65% or more** 45% or more** 45% or more** 55% or more** 55% or more** 55% or more** 53% or more** 53% or more** 53% or more** 52% or more** 62% or more** 62% or more**
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Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  Desks/Tables  Kick Freestanding  Answer Freestanding, Universal Pedestals, Universal Tables  c:scape, FrameOne, Divisio Screens  Post and Beam, Duo for Post and Beam, Balance of Steelcase Steel  Univ Underworkesurface Bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate  T5 Fixed Pedestals, T5 Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey  media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other  Ology, Ology Bench, FLEX, FLEX Had  Migration, Migration SE Desk, Migration SE Bench  Verb  Elective Elements  Garland, Walden, Flexframe, Convene, West Elm Greenpoint, Mackinac, Balance of Wood  Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Balance of Turnstone, Verlay  Adj Tables - Series 5  Universal Privacy Screens, Soffio Screen  Akira, Runner Tables, Sarto Privacy Screen  Carl Hansen Tables, Sarto Privacy Screen  Carl Hansen Tables, Alitouch  Coalesse Au Lait, Avon, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lottus, Free Stand, GH_1, Holy Day, Host, Lagunitas, Millbrae, Montata650, Passerelle, Potrero415, Reunion, Sebastopol, Sidewalk, Soft Leaf, SW_1, Switch, Train, Trees  Filing and Storage  TS 200 Series Laterals, Overfile Cabinets, Balance of Steel  Ts Fixed Pedestals, TS Laterals, Ts Mobile Pedestals, Ts Tower Too, Ts Underworksurface Laterals, TS Large Storage Cabinets  Univ Bookcases, Univ Combination Cabinets, Univ Storage Cabinets, Univ Towers, Univ Wardrobe Cabinets, Univ Workstation Verticals, Universal Storage Acc., 900 Series Laterals, Universal Laterals, Univ Storage Laminate, High Density Storage  Gar	67.00% 67.00% 51.00% 58.00% 63.00% 61.00% 44.00% 53.00% 51.00% 51.00% 51.00% 51.00% 51.00% 61.00% 61.00% 63.00% 63.00% 63.00%	67.00% 68.50% 53.00% 59.00% 64.00% 63.00% 47.00% 54.00% 55.00% 55.00% 53.00% 54.00% 62.00% 51.00% 62.00% 63.00% 64.00% 63.00% 64.00%	67% or more** 70% or more** 55.5% or more** 65% or more** 64% or more** 47% or more** 45% or more** 58.5% or more** 55% or more** 55% or more** 53% or more** 53% or more** 53% or more** 55% or more** 55% or more** 62% or more** 62% or more** 62% or more** 52% or more** 53% or more** 55% or more**

- EXCEPTIONS

   Steelcase Steel and Wood Price Lists: New Products, eno Accessories, eno Whiteboards, Low Profile Floor, PW LSG Framing, QT Pro, Room Wizard 2.0, Space Analytics, STC Workplace Advisor, Subscription & Services, Technology Upgrades, V.I.A.

   Coalesse Price Lists: New Products, Arzu, Nanimarquina Collection.

   All other Price Lists: New Products.

- OTHER

  Only orders from Steelcase Steel, Steelcase Wood, and Steelcase Worktools Price Lists may be combined for the purpose of defining order size.
  Terms and Conditions for the delivery and installation of architectural products will be negotiated on a project-by-project basis.