## ATTACHMENT D

NASPO ValuePoint - MA147, State of Minnesota Participating Addendum 141112 Steelcase Product and Discount Summary

|  | Discount from List Price - Drop Ship %   |  |  |
|--|--|--|--|
| November 2020  |  | \$50,001-  |  |
|  | \$1-\$50,000   | \$150,000  | \$150K+  |
| Systems Furniture and Accessories  |  |  |  |
| Monolithic Systems & Accessories Avenir  | 68.85%   | 71.86%   | 73.87% or more**   |
| Answer, Univ Itc/Otc Bins/Shelves, Universal System Worksurfaces, Duo Storage w/ Answer, Answer Beam, Answer Fence   | 66.84%   | 68.34%   | 69.85% or more**   |
| Kick Systems, Ts Bins & Shelves, Ts Worksurfaces   | 66.84%   | 66.84%   | 66.84% or more**   |
| Standard Lighting, Utility Lighting  | 66.84%   | 66.84%   | 67.84% or more**   |
| Adj Tables - Series 5  | 53.27%   | 53.77%   | 54.78% or more**   |
| Frame and Tile & Accessories   |  |  |  |
| Answer, Montage, Univ Itc/Otc Bins/Shelves, Universal System Worksurfaces, Univ System Wksf-Wood, Duo Storage w/ Answer & Montage  | 66.84%   | 68.34%   | 69.85% or more**   |
| Kick Systems, Ts Bins & Shelves, Ts Worksurfaces   | 66.84%   | 66.84%   | 66.84% or more**   |
| Standard Lighting, Utility Lighting  | 66.84%   | 66.84%   | 67.84% or more**   |
| Adj Tables - Series 5 Bottomline Task Light, LED Linear, LED Personal Task Light, LED Shelf Light, Underline Shelf Light   | 53.27%<br>49.75%   | 53.77%<br>50.76%   | 54.78% or more**<br>50.76% or more**   |
| Soutcommer lask Light, EED triesing, EED PERSONAL TASK Light, EED Steen Light, Ondermier Sienen Light.  Balance of Worktools Products (with some Exceptions), Privacy, Mobile Power, QT Pro, FLEX Mobile Power   | 48.75%   | 49.75%   | 49.75% or more**   |
| Seating Seating  | 10.7570  | 13.7370  | 1317370 01 111010  |
| Protégé, Player  | 58.80%   | 59.80%   | 61.81% or more**   |
| Criterion  | 68.85%   | 68.85%   | 68.85% or more**   |
| 462 Leap   | 58.80%   | 59.80%   | 60.81% or more**   |
| media:scape, Brody Lounge, B Free, Umami, Sylvi Lounge, Balance of Orangebox Other   | 43.72%   | 44.73%   | 44.73% or more**   |
| 464 Leap Work Lounge, SILQ Seating, Nooi, West Elm Steelcase Seating (including Belle, Boardwalk, Brighton, Mesa, Slope, Sterling)   | 49.75%   | 50.76%   | 51.76% or more**   |
| 487 Cachet, 490 Move, Node, Node Health  | 52.77%   | 53.77%   | 54.78% or more**   |
| Amia, Think, Reply, Steelcase Series 2   | 55.28%   | 55.78%   | 56.79% or more**   |
| Steelcase Series 1   | 54.27%   | 55.28%   | 56.79% or more**   |
| Gesture  | 55.28%   | 55.78%   | 56.79% or more**   |
| Aspekt, Cura, Leela, Malibu, Mitra, Neighbor, Outlook Express, Outlook Hawthorne, Outlook Jarrah, Outlook Nikko, Outlook Sequoia, Sieste, Tava, Regard, Verge, Sorrel, X-  | 44.73%   | 46.74%   | 46.74% or more**   |
| tenz, Empath, Mineral, Surround, Embold, Balance of Health   |  |  |  |
| Cobi, i2i, Kart, Qivi  | 50.76%   | 51.76%   | 52.77% or more**   |
| Carl Hansen Seating  | 46.74%   | 46.74%   | 46.74% or more**   |
| Max Stacker III, Balance of Steel  | 57.79%   | 58.80%   | 59.80% or more**   |
| Siento, Collaboration, Mingle, Snodgrass 474 Wood, Balance of Wood   | 50.76%<br>53.77%   | 52.77%<br>57.79%   | 52.77% or more**<br>57.79% or more**   |
| Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone   | 33.77%   | 37.79%   | 37.79% OF HIGHE  |
| Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1,Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse  | 50.76%   | 50.76%   | 51.76% or more**   |
| Desks/Tables   |  |  |  |
| Kick Freestanding  | 66.84%   | 66.84%   | 66.84% or more**   |
| Answer Freestanding, Universal Pedestals, Universal Tables   | 66.84%   | 68.34%   | 69.85% or more**   |
| c:scape, FrameOne, Divisio Screens   | 50.76%   | 52.77%   | 55.28% or more**   |
| Post and Beam, Duo for Post and Beam, Balance of Steelcase Steel   | 57.79%   |  |  |
|  |  | 58.80%   | 59.80% or more**   |
| Univ Underworkesurface bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate  | 62.82%   | 63.82%   | 64.83% or more**   |
| TS Fixed Pedestals, TS Underworksurface Laterals   | 62.82%<br>60.81%   | 63.82%<br>62.82%   | 64.83% or more**<br>63.82% or more**   |
|  | 62.82%   | 63.82%   | 64.83% or more**<br>63.82% or more**<br>46.74% or more**   |
| TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park,   | 62.82%<br>60.81%<br>44.73%<br>43.72%   | 63.82%<br>62.82%<br>46.74%<br>44.73%   | 64.83% or more** 63.82% or more** 46.74% or more** 44.73% or more**  |
| TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health  media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other  Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD  | 62.82%<br>60.81%<br>44.73%<br>43.72%<br>52.77%   | 63.82%<br>62.82%<br>46.74%<br>44.73%<br>53.77%   | 64.83% or more** 63.82% or more** 46.74% or more** 44.73% or more** 55.78% or more**   |
| TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD Adj Tables - Migration, Migration SE Desk, Migration SE Bench  | 62.82%<br>60.81%<br>44.73%<br>43.72%<br>52.77%<br>56.79%   | 63.82%<br>62.82%<br>46.74%<br>44.73%<br>53.77%<br>57.29%   | 64.83% or more** 63.82% or more** 46.74% or more** 44.73% or more** 55.78% or more** 58.29% or more**  |
| TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other  Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD  Adj Tables - Migration, Migration SE Desk, Migration SE Bench  Verb  | 62.82%<br>60.81%<br>44.73%<br>43.72%<br>52.77%<br>56.79%<br>51.76%   | 63.82%<br>62.82%<br>46.74%<br>44.73%<br>53.77%<br>57.29%<br>54.78%   | 64.83% or more** 63.82% or more** 46.74% or more** 44.73% or more** 55.78% or more** 58.29% or more** 54.78% or more**   |
| TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health  media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other  Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD  Adj Tables - Migration, Migration SE Desk, Migration SE Bench  Verb  Elective Elements  | 62.82%<br>60.81%<br>44.73%<br>43.72%<br>52.77%<br>56.79%   | 63.82%<br>62.82%<br>46.74%<br>44.73%<br>53.77%<br>57.29%<br>54.78%   | 64.83% or more** 63.82% or more** 46.74% or more** 44.73% or more** 55.78% or more** 58.29% or more** 54.78% or more**   |
| TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other  Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD  Adj Tables - Migration, Migration SE Desk, Migration SE Bench  Verb  Elective Elements  Garland, Walden, Flexframe, Convene, Mackinac, West Elm Greenpoint, Balance of Wood  | 62.82%<br>60.81%<br>44.73%<br>43.72%<br>52.77%<br>56.79%<br>51.76%<br>52.77%<br>50.76%   | 63.82%<br>62.82%<br>46.74%<br>44.73%<br>53.77%<br>57.29%<br>54.78%<br>52.77%   | 64.83% or more** 63.82% or more** 46.74% or more** 44.73% or more** 55.78% or more** 54.78% or more** 54.78% or more** 52.77% or more**  |
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| TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD Adj Tables - Migration, Migration SE Desk, Migration SE Bench Verb Elective Elements Garland, Walden, Flexframe, Convene, Mackinac, West Elm Greenpoint, Balance of Wood Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Verlay, Balance of Turnstone Adj Tables - Series 5 Akira, Sarto Privacy Screen Universal Privacy Screens, Soffio Screen Carl Hansen Tables   | 62.82%<br>60.81%<br>44.73%<br>43.72%<br>52.77%<br>56.79%<br>51.76%<br>52.77%<br>53.77%<br>53.27%<br>50.76%<br>51.76%<br>46.74%<br>57.79%                               | 63.82%<br>62.82%<br>46.74%<br>44.73%<br>53.77%<br>57.29%<br>54.78%<br>52.77%<br>53.77%<br>51.76%<br>52.77%<br>61.81%   | 64.83% or more** 63.82% or more** 46.74% or more** 55.78% or more** 54.78% or more** 54.78% or more** 54.78% or more** 52.77% or more** 52.77% or more** 52.77% or more** 61.81% or more**   |
| TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD Adj Tables - Migration, Migration SE Desk, Migration SE Bench Verb Elective Elements Garland, Walden, Flexframe, Convene, Mackinac, West Elm Greenpoint, Balance of Wood Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Verlay, Balance of Turnstone Adj Tables - Series 5 Akira, Sarto Privacy Screen Universal Privacy Screens, Soffio Screen Carl Hansen Tables Adj Tables - Airtouch Coalesse Au Lait, Avon, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lottus, Free Stand, GH_1, Holy Day, Host, Lagunitas, Millbrae, Montata650, Passerelle, Potrero415, Reunion, Sebastopol, Sidewalk, Soft Leaf, SW 1, Switch, Train, Trees, Balance of Coalesse  | 62.82%<br>60.81%<br>44.73%<br>43.72%<br>52.77%<br>56.79%<br>51.76%<br>52.77%<br>53.77%<br>53.27%<br>53.27%<br>51.76%<br>46.74%   | 63.82%<br>62.82%<br>46.74%<br>44.73%<br>53.77%<br>57.29%<br>54.78%<br>52.77%<br>57.79%<br>53.77%<br>51.76%<br>52.77%<br>46.74%   | 64.83% or more** 63.82% or more** 46.74% or more** 55.78% or more** 54.78% or more** 54.78% or more** 54.78% or more** 52.77% or more** 52.77% or more** 52.77% or more** 64.78% or more** 64.78% or more** 64.74% or more**   |
| TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other  Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD  Adj Tables - Migration, Migration SE Desk, Migration SE Bench  Verb  Elective Elements  Garland, Walden, Flexframe, Convene, Mackinac, West Elm Greenpoint, Balance of Wood  Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Verlay, Balance of Turnstone  Adj Tables - Series 5  Akira, Sarto Privacy Screen  Universal Privacy Screens, Soffio Screen  Carl Hansen Tables  Adj Tables - Airtouch  Coalesse Au Lait, Avon, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lottus, Free Stand, GH_1, Holy Day, Host, Lagunitas, Millbrae, Montata650, Passerelle, Poterro-415, Reunion, Sebastopol, Sidewalk, Soft Leaf, SW_1, Switch, Train, Trees, Balance of Coalesse  Filling and Storage  | 62.82%<br>60.81%<br>44.73%<br>43.72%<br>52.77%<br>56.79%<br>52.77%<br>50.76%<br>53.77%<br>53.27%<br>50.76%<br>51.76%<br>57.79%<br>50.76%                               | 63.82%<br>62.82%<br>46.74%<br>44.73%<br>53.77%<br>54.78%<br>52.77%<br>51.76%<br>52.77%<br>51.76%<br>52.77%<br>61.81%   | 64.83% or more** 63.82% or more** 46.74% or more** 55.78% or more** 55.78% or more** 54.78% or more** 54.78% or more** 52.77% or more**  |
| TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other  Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD  Adj Tables - Migration, Migration SE Desk, Migration SE Bench  Verb  Elective Elements  Garland, Walden, Flexframe, Convene, Mackinac, West Elm Greenpoint, Balance of Wood  Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Verlay, Balance of Turnstone  Adj Tables - Series 5  Akira, Sarto Privacy Screen  Universal Privacy Screens, Soffio Screen  Carl Hansen Tables  Adj Tables - Airtouch  Coalesse Au Lait, Avon, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lottus, Free Stand, GH_1, Holy Day, Host, Lagunitas, Millbrae, Montata650, Passserelle, Potrero415, Reunion, Sebastopol, Sidewalk, Soft Leaf, SW 1, Switch, Train, Trees, Balance of Coalesse  TS 200 Series Laterals, Overfile Cabinets, Balance of Steel  | 62.82%<br>60.81%<br>44.73%<br>43.72%<br>52.77%<br>56.79%<br>51.76%<br>53.77%<br>50.76%<br>51.76%<br>46.74%<br>57.79%<br>50.76%   | 63.82%<br>62.82%<br>46.74%<br>44.73%<br>53.77%<br>57.29%<br>54.78%<br>52.77%<br>57.79%<br>53.77%<br>51.76%<br>52.77%<br>46.74%<br>50.76%                               | 64.83% or more** 63.82% or more** 46.74% or more** 55.78% or more** 55.78% or more** 54.78% or more** 52.77% or more**   |
| TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other  Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD Adj Tables - Nigration, Migration SE Desk, Migration SE Bench Verb  Elective Elements Garland, Walden, Flexframe, Convene, Mackinac, West Elm Greenpoint, Balance of Wood Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Verlay, Balance of Turnstone  Adj Tables - Series 5  Akira, Sardo Privacy Screen Universal Privacy Screens, Soffio Screen Carl Hansen Tables Adj Tables - Airtouch Coalesse Au Lait, Avon, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lottus, Free Stand, GH_1, Holy Day, Host, Lagunitas, Millbrae, Montata650, Passerelle, Potrero415, Reunion, Sebastopol, Sidewalk, Soft Leaf, SW 1, Switch, Train, Trees, Balance of Coalesse  Filing and Storage Ts Fixed Pedestals, Ts Laterals, Ts Mobile Pedestals, Ts Tower Too, Ts Underworksurface Latera, TS Large Storage Cabinets  | 62.82%<br>60.81%<br>44.73%<br>43.72%<br>52.77%<br>56.79%<br>52.77%<br>50.76%<br>53.77%<br>53.27%<br>50.76%<br>51.76%<br>57.79%<br>50.76%                               | 63.82%<br>62.82%<br>46.74%<br>44.73%<br>53.77%<br>54.78%<br>52.77%<br>51.76%<br>52.77%<br>51.76%<br>52.77%<br>61.81%   | 64.83% or more** 63.82% or more** 46.74% or more** 55.78% or more** 55.78% or more** 54.78% or more** 54.78% or more** 52.77% or more**  |
| TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health  media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other  Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD  Adj Tables - Migration, Migration SE Desk, Migration SE Bench  Verb  Elective Elements  Garland, Walden, Flexframe, Convene, Mackinac, West Elm Greenpoint, Balance of Wood  Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Verlay, Balance of Turnstone  Adj Tables - Series 5  Akira, Sarto Privacy Screen  Universal Privacy Screens, Soffio Screen  Carl Hansen Tables  Adj Tables - Airtouch  Coalesse Au Lait, Avon, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lottus, Free Stand, GH_1, Holy Day, Host, Lagunitas, Millbrae, Montata650, Passerelle, Potrero415, Reunion, Sebastopol, Sidewalk, Soft Leaf, SW 1, Switch, Train, Trees, Balance of Coalesse  Filing and Storage  TS 200 Series Laterals, Overfile Cabinets, Balance of Steel  Ts Fixed Pedestals, TS Laterals, Ts Mobile Pedestals, Ts Tower Too, Ts Underworksurface Latera, TS Large Storage Cabinets  Univ Bookcases, Univ Combination Cabinets, Univ Storage Cabinets, Univ Workstation Verticals, Universal Storage Acc., 900 Series   | 62.82%<br>60.81%<br>44.73%<br>43.72%<br>52.77%<br>56.79%<br>51.76%<br>53.77%<br>50.76%<br>51.76%<br>46.74%<br>57.79%<br>50.76%   | 63.82%<br>62.82%<br>46.74%<br>44.73%<br>53.77%<br>57.29%<br>54.78%<br>52.77%<br>57.79%<br>53.77%<br>51.76%<br>52.77%<br>46.74%<br>50.76%                               | 64.83% or more** 63.82% or more** 46.74% or more** 55.78% or more** 55.78% or more** 54.78% or more** 52.77% or more**   |
| TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other  Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD  Adj Tables - Migration, Migration SE Desk, Migration SE Bench Verb  Elective Elements  Garland, Walden, Flexframe, Convene, Mackinac, West Elm Greenpoint, Balance of Wood  Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Verlay, Balance of Turnstone  Adj Tables - Series 5  Akira, Sarto Privacy Screen  Universal Privacy Screens, Soffio Screen  Carl Hansen Tables  Adj Tables - Airtouch  Coalesse Au Lait, Avon, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lottus, Free Stand, GH_1, Holy Day, Host, Lagunitas, Millbrae, Montata650, Passerelle, Potrero415, Reunion, Sebastopol, Sidewalk, Soft Leaf, SW 1, Switch, Train, Trees, Balance of Coalesse  TS 200 Series Laterals, Overfile Cabinets, Balance of Steel  Ts Fixed Pedestals, TS Laterals, Ts Mobile Pedestals, Ts Tower Too, Ts Underworksurface Latera, TS Large Storage Cabinets Universal Laterals, Univ Storage Laminate, High Density Storage  Laterals, Universal Laterals, Universal Storage Acc., 900 Series  Laterals, Universal Laterals, Universal Storage Laminate, High Density Storage   | 62.82%<br>60.81%<br>44.73%<br>43.72%<br>52.77%<br>56.79%<br>51.76%<br>53.27%<br>50.76%<br>51.76%<br>51.76%<br>51.76%<br>50.76%<br>57.79%<br>60.81%<br>62.82%           | 63.82%<br>62.82%<br>46.74%<br>44.73%<br>53.77%<br>57.29%<br>54.78%<br>52.77%<br>51.76%<br>52.77%<br>61.81%<br>50.76%<br>62.82%<br>63.82%                               | 64.83% or more** 63.82% or more** 46.74% or more** 55.78% or more** 55.78% or more** 54.78% or more** 52.77% or more** 52.77% or more** 52.77% or more** 52.77% or more** 61.81% or more** 51.76% or more** 63.82% or more**   |
| TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other  Adj Tables - Ology, Ology Bench, FleX, FLEX HAD  Adj Tables - Nigration, Migration SE Desk, Migration SE Bench  Verb  Elective Elements  Garland, Walden, Flexframe, Convene, Mackinac, West Elm Greenpoint, Balance of Wood  Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Verlay, Balance of Turnstone  Adj Tables - Series 5  Akira, Sarto Privacy Screen  Universal Privacy Screens, Soffio Screen  Carl Hansen Tables  Adj Tables - Airtouch  Coalesse Au Lait, Avon, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lottus, Free Stand, GH_1, Holy Day, Host, Lagunitas, Millbrae, Montata650, Passerelle, Potrero415, Reunion, Sebastopol, Sidewalk, Soft Leaf, SW_1, Switch, Train, Trees, Balance of Coalesse  Filing and Storage  TS 200 Series Laterals, Overfile Cabinets, Balance of Steel  Ts Fixed Pedestals, TS Laterals, Ts Mobile Pedestals, Ts Tower Too, Ts Underworksurface Latera, TS Large Storage Cabinets  Univ Podestals  | 62.82%<br>60.81%<br>44.73%<br>43.72%<br>52.77%<br>56.79%<br>51.76%<br>53.27%<br>50.76%<br>51.76%<br>46.74%<br>50.76%<br>57.79%<br>60.81%<br>62.82%                     | 63.82%<br>62.82%<br>46.74%<br>44.73%<br>53.77%<br>57.29%<br>54.78%<br>52.77%<br>57.79%<br>51.76%<br>52.77%<br>46.74%<br>61.81%<br>50.76%<br>58.80%<br>62.82%<br>63.82% | 64.83% or more** 63.82% or more** 44.73% or more** 55.73% or more** 54.73% or more** 52.77% or more** 61.81% or more** 61.82% or more** 63.82% or more** 64.83% or more**   |
| TS Fixed Pedestals, TS Underworksurface Laterals Opus, Frolio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD Adj Tables - Migration, Migration SE Desk, Migration SE Bench Verb Ellective Elements Garland, Walden, Flexframe, Convene, Mackinac, West Elm Greenpoint, Balance of Wood Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Verlay, Balance of Turnstone Adj Tables - Series 5 Akira, Sarto Privacy Screens, Soffio Screen Universal Privacy Screens, Soffio Screen Carl Hansen Tables Adj Tables - Airtouch Coalesse Au Lait, Avon, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lottus, Free Stand, GH_1, Holy Day, Host, Lagunitas, Millbrae, Montata650, Passerelle, Potrero415, Reunion, Sebastopol, Sidewalk, Soft Leaf, SW 1, Switch, Train, Trees, Balance of Coalesse Filing and Storage Ts Fixed Pedestals, Ts Laterals, Ts Mobile Pedestals, Ts Tower Too, Ts Underworksurface Latera, Ts Large Storage Cabinets Univ Bookcases, Univ Combination Cabinets, Univ Storage Cabinets, Univ Towers, Univ Wardrobe Cabinets, Univ Workstation Verticals, Universal Storage Acc., 900 Series Laterals, Universal Laterals, Univ Storage Laminate, High Density Storage Garland, Victor 2, Walden, Balance of Wood   | 62.82%<br>60.81%<br>44.73%<br>52.77%<br>56.79%<br>51.76%<br>52.77%<br>53.77%<br>53.27%<br>50.76%<br>46.74%<br>57.79%<br>60.81%<br>60.81%<br>66.84%<br>50.76%           | 63.82%<br>62.82%<br>46.74%<br>53.77%<br>57.29%<br>54.78%<br>52.77%<br>51.76%<br>52.77%<br>61.81%<br>50.76%<br>58.80%<br>62.82%<br>63.82%<br>68.34%<br>52.77%           | 64.83% or more** 63.82% or more** 46.74% or more** 55.73% or more** 54.78% or more** 54.78% or more** 52.77% or more** 61.81% or more** 61.81% or more** 64.83% or more** 64.83% or more** 64.83% or more**  |
| TS Fixed Pedestals, TS Underworksurface Laterals  Opus, Folio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD Adj Tables - Migration, Migration SE Desk, Migration SE Bench Verb Elective Elements  Garland, Walden, Flexframe, Convene, Mackinac, West Elm Greenpoint, Balance of Wood Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Verlay, Balance of Turnstone Adj Tables - Series 5  Akira, Sarto Privacy Screen Universal Privacy Screen Universal Privacy Screens, Soffio Screen Carl Hansen Tables Adj Tables - Airtouch Coalesse Au Lait, Avon, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lottus, Free Stand, GH_1, Holy Day, Host, Lagunitas, Millbrae, Montata650, Passerelle, Potrero415, Reunion, Sebastopol, Sidewalk, Soft Leaf, SW 1, Switch, Train, Trees, Balance of Coalesse  TS 200 Series Laterals, Overfile Cabinets, Balance of Steel Ts Fixed Pedestals, TS Laterals, Ts Mobile Pedestals, Ts Tower Too, Ts Underworksurface Latera, TS Large Storage Cabinets Univ Bookcases, Univ Combination Cabinets, Univ Storage Cabinets, Univ Towers, Univ Wardrobe Cabinets, Univ Workstation Verticals, Universal Storage Acc., 900 Series Laterals, Universal Laterals, Univ Storage Laminate, High Density Storage Univ Pedestals Garland, Victor 2, Walden, Balance of Turnstone | 62.82%<br>60.81%<br>44.73%<br>43.72%<br>52.77%<br>56.79%<br>51.76%<br>53.27%<br>50.76%<br>51.76%<br>46.74%<br>50.76%<br>57.79%<br>60.81%<br>62.82%                     | 63.82%<br>62.82%<br>46.74%<br>44.73%<br>53.77%<br>57.29%<br>54.78%<br>52.77%<br>57.79%<br>51.76%<br>52.77%<br>46.74%<br>61.81%<br>50.76%<br>58.80%<br>62.82%<br>63.82% | 64.83% or more** 63.82% or more** 44.73% or more** 55.78% or more** 54.78% or more** 52.77% or more** 61.81% or more** 61.82% or more** 63.82% or more**   |
| TS Fixed Pedestals, TS Underworksurface Laterals Opus, Frolio, Davenport, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif, Mobile, Balance of Polyvision, Balance of Orangebox Other Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD Adj Tables - Migration, Migration SE Desk, Migration SE Bench Verb Ellective Elements Garland, Walden, Flexframe, Convene, Mackinac, West Elm Greenpoint, Balance of Wood Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Verlay, Balance of Turnstone Adj Tables - Series 5 Akira, Sarto Privacy Screens, Soffio Screen Universal Privacy Screens, Soffio Screen Carl Hansen Tables Adj Tables - Airtouch Coalesse Au Lait, Avon, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lottus, Free Stand, GH_1, Holy Day, Host, Lagunitas, Millbrae, Montata650, Passerelle, Potrero415, Reunion, Sebastopol, Sidewalk, Soft Leaf, SW 1, Switch, Train, Trees, Balance of Coalesse Filing and Storage Ts Fixed Pedestals, Ts Laterals, Ts Mobile Pedestals, Ts Tower Too, Ts Underworksurface Latera, Ts Large Storage Cabinets Univ Bookcases, Univ Combination Cabinets, Univ Storage Cabinets, Univ Towers, Univ Wardrobe Cabinets, Univ Workstation Verticals, Universal Storage Acc., 900 Series Laterals, Universal Laterals, Univ Storage Laminate, High Density Storage Garland, Victor 2, Walden, Balance of Wood   | 62.82%<br>60.81%<br>44.73%<br>43.72%<br>52.77%<br>56.79%<br>51.76%<br>53.27%<br>50.76%<br>51.76%<br>51.76%<br>57.79%<br>60.81%<br>62.82%<br>66.84%<br>50.76%<br>53.77% | 63.82%<br>62.82%<br>46.74%<br>44.73%<br>53.77%<br>57.29%<br>54.78%<br>52.77%<br>51.76%<br>52.77%<br>61.81%<br>50.76%<br>62.82%<br>63.82%<br>63.82%<br>68.34%<br>57.79% | 64.83% or more** 63.82% or more** 46.74% or more** 55.78% or more** 55.78% or more** 54.78% or more** 52.77% or more** 63.82% or more** 64.83% or more** 63.82% or more** 63.82% or more** 53.77% or more** 53.77% or more** 53.77% or more** 54.78% or more** 55.77% or more** 55.77% or more** |

- EXCEPTIONS

   Steelcase Steel and Wood Price Lists: New Products, eno Accessories, eno Whiteboards, Low Profile Floor, PW LSG Framing, Room Wizard 2.0, Space Analytics, STC Workplace Advisor, Subscription & Services, Technology Upgrades, V.I.A, Leap Workfouls Price Lists: New Products.

   Steelcase Workfouls Price Lists: New Products.

   Turnstone Price Lists: New Products, Arzu, Nanimarquina Collection

   Steelcase Health Price Lists: New Products.

   Orangebox: New Products, Acoustic Pods

- OTHER

  Only orders from Steelcase Steel, Steelcase Wood, and Steelcase Worktools Price Lists may be combined for the purpose of defining order size.

  Terms and Conditions for the delivery and installation of architectural products will be negotiated on a project-by-project basis.

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