



New
Updated

CDA 06Z00283

SIN	Product/Purchase Price	List Value	Tier	State of Florida Discount off List (with Admin Fee 1%)
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Price List 184

1/13/2020

Please review GSA Specification Catalogs for approved GSA style numbers

Systems Furniture

SIN 711.1	Avenir, Context, Segment Power & Commun.			
	\$100 - \$100,000	\$ 327 - \$ 327,869	1st Tier	69.27%
	\$100,001 - \$400,000	\$ 327,870 - \$ 1,454,545	2nd Tier	72.29%
	\$400,001 - \$500,000	\$ 1,454,546 - \$ 1,960,784	3rd Tier	74.31%
SIN 711.1	Answer: Product Lines			
	Answer, Answer Beam, Answer Fence, Answer Freestd Desking, Duo Storage for Answer, Standard Lighting, Univ ITC/OTC Bins/Shelves, Univ Pedestals, Univ Privacy Modesty Scrn, Univ System WKSF-Wood, Universal System Worksurfa, Universal Tables, Utility Lighting, Internode			
	\$100 - \$100,000	\$ 343 - \$ 342,700	1st Tier	70.60%
	\$100,001 - \$400,000	\$ 342,701 - \$ 1,428,571	2nd Tier	71.79%
SIN 711.1	Duo Storage for Montage, Montage			
	\$100 - \$100,000	\$ 329 - \$ 329,489	1st Tier	69.42%
	\$100,001 - \$400,000	\$ 329,490 - \$ 1,415,929	2nd Tier	71.54%
	\$400,001 - \$500,000	\$ 1,415,930 - \$ 1,904,761	3rd Tier	73.55%
SIN 711.1	Kick, Kick Frstd Caseg, TS Bins & Shelves, TS Worksurfaces			
	\$100 - \$100,000	\$ 330 - \$ 330,033	1st Tier	69.47%
	\$100,001 - \$400,000	\$ 330,034 - \$ 1,360,544	2nd Tier	70.38%
	\$400,001 - \$500,000	\$ 1,360,545 - \$ 1,851,851	3rd Tier	72.80%
SIN 711.1	Turnstone Storage: Product Lines			
	TS Fixed Pedestals, TS Laterals, TS Mobile Pedestals, TS Tower Too, TS Underworksurface Latera			
\$100 - \$100,000	\$ 303 - \$ 303,030	1st Tier	66.75%	
SIN 711.1	Duo Storage for Post & B, Pathway Post & Beam System			
	\$100 - \$100,000	\$ 289 - \$ 289,856	1st Tier	65.24%
SIN 711.1	Details Worktools			
	\$100 - \$21,500	\$ 235 - \$ 50,588	1st Tier	57.18%
SIN 711.1	Adj Tables - Airtouch			
	\$100 - \$100,000	\$ 350 - \$ 350,877	1st Tier	70.10%
	\$100,001 - \$400,000	\$ 350,878 - \$ 1,509,433	2nd Tier	71.29%
	\$400,001 - \$500,000	\$ 1,509,434 - \$ 500,000	3rd Tier	73.30%
SIN 711.1	Flexframe			
	\$100 - \$300,000	\$ 100 - \$ 300,000	1st Tier	61.72%

STEELCASE STATE OF FLORIDA PRICING

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SIN	Product/Purchase Price	List Value	Tier		
SIN 711.1	Privacy Walls				
	\$100 - \$200,000	\$ 100 - \$ 200,000	Self Perform 11Z01913	60.20%	
	\$100 - \$200,000	\$ 235 - \$ 470,588	Partial Assist 11Z01918	60.20%	
	\$100 - \$200,000	\$ 100 - \$ 200,000	Full Assist 11Z01919	60.20%	
SIN 711.1	Led Shelf Light, Bottomline Task Light, Underline Task Light, PT Collection Lighting	\$100 - \$21,500	\$ 100 - \$ 21,500	1st Tier	57.18%
Computer Furniture					
SIN 711.2	Ology Desk	\$100 - \$500,000	\$ 272 - \$ 1,360,544	1st Tier	60.56%
SIN 711.2	Elective Elements	\$100 - \$98,125 \$98,126 - \$186,250	\$ 222 - \$ 218,056 \$ 218,057 - \$ 186,250	1st Tier 2nd Tier	60.96% 62.97%
SIN 711.2	New Exponents	\$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	54.66%
SIN 711.2	Currency	\$100 - \$100,000	\$ 100 - \$ 100,000	1st Tier	59.60%
SIN 711.2	Groupwork, Payback	\$100 - \$100,000	\$ 100 - \$ 100,000	1st Tier	60.71%
SIN 711.2	Smoke	\$100 - \$100,000	\$ 235 - \$ 235,295	1st Tier	60.71%
SIN 711.2	Details Worktools Computer Flat Panel Arms, Computer Support Tools-Des, Eyesite Flat Panel Arms, Organization Worktools, Privacy	\$100 - \$21,500	\$ 100 - \$ 21,500	1st Tier	57.18%
SIN 711.2	LED Desktop, LED Linear, LED Personal Task Light, Lighting - Dash, Lighting - Soto	\$100 - \$21,500	\$ 100 - \$ 21,500	1st Tier	57.18%
SIN 711.2	FYI Series Arms, Stella Keyboard Mechanism	\$100 - \$21,500	\$ 100 - \$ 21,500	1st Tier	59.45%
SIN 711.2	Adj Tables - Series 5, Adj Tables - Series 7	\$100 - \$20,000	\$ 100 - \$ 20,000	1st Tier	60.20%
SIN 711.2	Tour	\$100 - \$100,000	\$ 100 - \$ 100,000	1st Tier	58.97%
SIN 711.2	Sonata, Sync	\$200 - \$200,000	\$ 200 - \$ 200,000	1st Tier	53.22%
SIN 711.2	c:scape, Divisio Screens	\$100 - \$100,000 \$100,001 - \$200,000	\$ 100 - \$ 100,000 \$ 100,001 - \$ 200,000	1st Tier 2nd Tier	56.17% 58.19%
SIN 711.2	FrameOne	\$100 - \$100,000	\$ 100 - \$ 100,000	1st Tier	58.44%
SIN 711.2	Campfire	\$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	59.48%

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SIN 711.2	Bivi	\$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier 59.48%
SIN 711.2	Clipper	\$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier 59.48%
SIN 711.2	Sarto Screen	\$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier 57.69%
SIN 711.2	Flex, Flex HAD	\$100 - \$250,000	\$ 100 - \$ 250,000	1st Tier 60.56%
SIN 711.2	Mackinaw	\$100 - \$250,000	\$ 100 - \$ 250,000	1st Tier 58.69%

Filing & Storage

SIN 711.3	Universal Storage: Product Lines 200 Series Laterals, 800 Laterals, 900 Laterals, Overfile Cabinets, Univ Bookcases, Univ Combination Cabinets, Univ Lateral Files, Univ Storage Cabinets, Univ Storage Laminate, Univ Towers, Univ Wardrobe Cabinets, Univ Workstation Verticals	\$100 - \$247,000 \$247,001 - \$450,000 \$450,001 - \$500,000	\$ 100 - \$ 247,000 \$ 247,001 - \$ 450,000 \$ 450,001 - \$ 1,282,051	1st Tier 2nd Tier 3rd Tier	68.97% 70.78% 73.30%
SIN 711.3	High Density Storage	\$100 - \$247,000 \$247,001 - \$450,000 \$450,001 - \$500,000	\$ 215 - \$ 531,984 \$ 531,985 - \$ 450,000 \$ 450,001 - \$ 500,000	1st Tier 2nd Tier 3rd Tier	69.78% 71.59% 74.11%
SIN 711.3	Groupwork, Payback	\$100 - \$100,000	\$ 100 - \$ 100,000	1st Tier	60.71%
SIN 711.3	Sonata, Sync	\$200 - \$200,000	\$ 526 - \$ 526,315	1st Tier	53.22%
SIN 711.3	Garland, Victor2, Walden	\$100 - \$300,000	\$ 222 - \$ 666,666	1st Tier	61.72%

Exec Office Furn

SIN 711.8	Garland, Victor2, Walden	\$100 - \$300,000	\$ 256 - \$ 769,230	1st Tier	61.72%
SIN 711.8	Avon Occasional Tables, Sidewalk Seating/Casegoods	\$100 - \$300,000	\$ 274 - \$ 821,917	1st Tier	54.66%

Tables & Access.

SIN 711.11	Groupwork, Payback	\$100 - \$100,000	\$ 100 - \$ 100,000	1st Tier	60.71%
SIN 711.11	Convenc Conf Collection	\$100 - \$100,000	\$ 100 - \$ 100,000	1st Tier	63.23%
SIN 711.11	Verlay	\$100 - \$100,000	\$ 100 - \$ 100,000	1st Tier	63.23%
SIN 711.11	media:scape, media:scape Lounge	\$100 - \$100,000	\$ 100 - \$ 100,000	1st Tier	50.63%

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SIN	Product/Purchase Price	List Value	Tier	
SIN 711.11	Diekman Trees & Softleaf O, Switch Lounge/Tables, Sebastopol \$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	54.66%
SIN 711.11	Au Lait Tables, Ballet Tables, E-Tables, Host Casegoods, Reunion Collection Tables, Train Tables, Vecta Electrical \$100 - \$300,000	\$ 100 - \$ 300,000	1st Tier	54.66%
SIN 711.11	Exchange Tables \$100 - \$100,000	\$ 100 - \$ 100,000	1st Tier	51.31%
SIN 711.11	Akira Tables \$100 - \$300,000	\$ 100 - \$ 300,000	1st Tier	54.66%
SIN 711.11	Runner Tables \$100 - \$500,000	\$ 100 - \$ 500,000	1st Tier	54.66%
SIN 711.11	Lagunitas, Millbrae, Passerelle Lounge/Tables \$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	54.66%
SIN 711.11	Montara650 \$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	54.66%
SIN 711.11	Enea Tables, Enea Lottus Tables \$100 - \$300,000	\$ 222 - \$ 666,666	1st Tier	54.66%
SIN 711.11	Sorrel Tables, Mitra Tables \$200 - \$200,000	\$ 497 - \$ 497,265	1st Tier	54.76%
SIN 711.11	SW_1 Tables \$100 - \$300,000	\$ 100 - \$ 300,000	1st Tier	54.66%
SIN 711.11	Sieste Tables \$100 - \$300,000	\$ 100 - \$ 300,000	1st Tier	54.66%
SIN 711.11	B Free Tables \$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	54.66%
SIN 711.11	Bassline \$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	59.48%
Upholstered Seating /Multiple Seating				
SIN 711.16	Lagunitas, Millbrae, Passerelle Lounge/Tables \$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	54.66%
SIN 711.16	Davos Seating, Hosu Lounge Seating, Switch Side/Stool, Together, Visalia \$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	54.66%
SIN 711.16	Joel Lounge Seating, Ripple Seating, Swathmore Seating \$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	54.66%
SIN 711.16	Jenny \$100 \$200,000	\$ 100 - \$ 200,000	1st Tier	59.48%
SIN 711.16	Sidewalk Seating/Casegoods \$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	54.66%
SIN 711.16	Media:Scape Lounge \$100 - \$100,000	\$ 100 - \$ 100,000	1st Tier	50.63%

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SIN	Product/Purchase Price	List Value	Tier		
SIN 711.16	Await Occasional Tables	\$100 - \$100,000	\$ 211 - \$ 210,526	1st Tier	56.48%
SIN 711.16	Tava, Leela	\$100 - \$100,000	\$205-\$204,918	1st Tier	50.83%
SIN 711.16	Regard, Surround, Embold	\$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	50.83%
SIN 711.16	B Free Seating	\$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	54.66%
SIN 711.16	Brody	\$100 - \$200,000	\$ 223 - \$ 445,434	1st Tier	52.14%
SIN 711.16	Umami	\$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	52.65%
SIN 711.16	Coupe Seating	\$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	54.66%
SIN 711.16	Empath Recliner Seating, Mineral Recliner Seating, Mitra Recliner & Sleeper, Mitra Series, X-Tenz	\$200 - \$200,000	\$ 200 - \$ 200,000	1st Tier	54.76%
SIN 711.16	TOPO Lounge Seating	\$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	54.66%
SIN 711.16	Malibu Seating, Neighbor Sieste Seating, Sieste Sleeper	\$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	54.66%
SIN 711.17	Aspekt Series, Outlook Empress, Outlook Hawthorn, Outlook Jarrah, Outlook Nikko, Outlook Sequoia, Sorrel Series, X-Tenz , Mitra Series	\$200 - \$200,000	\$ 444 - \$ 444,444	1st Tier	54.76%
SIN 711.17	Malibu Seating, Sieste Seating, Sieste Sleeper	\$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	54.66%
SIN 711.17	Cura Seating	\$200 - \$200,000	\$ 200 - \$ 200,000	1st Tier	54.56%
SIN 711.17	Circa Lounge/Tables	\$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	54.66%
Multi-Purpose Stg./ Stacking Chairs					
SIN 711.18	433 Protege, 453 Criterion, 472 Max-Stacker, 473 Max Stack II,				
SIN 711.19	474 Snodgrass (Non-W), 475 Player, 474 Snodgrass Wood	\$100 - \$200,000	\$ 308 - \$ 615,574	1st Tier	69.78%
SIN 711.19	Max Stacker III	\$100 - \$200,000	\$ 255 - \$ 509,554	1st Tier	63.23%
SIN 711.18	Gesture	\$100 - \$200,000	\$ 259 - \$ 518,135	1st Tier	60.05%
SIN 711.18	462 Leap	\$100 - \$200,000	\$ 246 - \$ 492,610	1st Tier	67.27%
New Pricing					
SIN 711.18	Think Seating & Think Stool	\$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	61.72%

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SIN 711.18	466 Reply	\$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	61.11%
New Pricing SIN 711.18	Amia Seating	\$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	60.61%
SIN 711.18	Cobi	\$200 - \$200,000	\$ 471 - \$ 470,589	1st Tier	57.58%
SIN 711.18	i2i	\$200 - \$200,000	\$ 426 - \$ 425,532	1st Tier	56.07%
SIN 711.18	487 Cachet	\$100 - \$200,000	\$ 227 - \$ 454,546	1st Tier	59.70%
SIN 711.18	Collaboration Seat., Mingle Seat	\$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	60.20%
SIN 711.18	490 Move	\$100 - \$200,000	\$ 249 - \$ 497,265	1st Tier	57.18%
SIN 711.18	Wiesner Hager Nooi	\$100 - \$200,000	\$ 282 - \$ 563,380	1st Tier	52.65%
New Pricing SIN 711.18 Removed Tier	Siento	\$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	57.18%
SIN 711.18	Crew Guest Seating, Crew Seating, Jack Seating, Jacket, Scoop Stool, Uno, Shortcut	\$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	59.48%
SIN 711.18	Jersey Seating	\$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	64.23%
SIN 711.18	Bindu, Bix Seating/Tables, Chord Seating, Kathryn Seating	\$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	54.66%
SIN 711.18	Bob Seating/Tables	\$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	54.66%
SIN 711.18	Node	\$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	59.30%
SIN 711.18	Steelcase Series 1	\$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	57.53%
SIN 711.18	Kart	\$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	54.66%
SIN 711.18	Qivi	\$100 - \$200,000	\$ 223 - \$ 445,434	1st Tier	57.69%
SIN 711.18	Montara650	\$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	54.66%
SIN 711.18	Last Minute, Lox Seating, SW_1 Seating, Wrapp	\$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	54.66%

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SIN 711.18 SIN 711.19	Capa Chairs Enea Lottus Seating, Enea Side Seating \$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	54.66%	
SIN 711.19	Sorrel Seating \$200 - \$200,000	\$ 488 - \$ 487,805	1st Tier	54.76%	
Chairs Dining Room, Desk, Side, Period Style					
SIN 71.205	Enea Stools \$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	54.66%	
Training Room Education					
SIN 71.302	Verb \$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	58.69%	
Healthcare					
SIN 71.315	Davenport, Relay Arm, Folio, Mobile Overbed Tables, Opus, Ainsley, Casegoods Accessories, Park, Pocket, Senza, Waldorf \$100 - \$100,000	\$ 100 - \$ 100,000	1st Tier	50.83%	
Casual and Outdoor Furniture					
SIN 71.207	Emu Heaven, Ivy, Re-Trouve, Round \$1 - \$200,000	\$ 1 - \$ 200,000	1st Tier	52.75%	
New Products					
SIN 711.99	Details Walk Station (FitWork) \$100 - \$21,500	\$ 100 - \$ 21,500	1st Tier	57.18%	
SIN 711.99	Steelcase Health Verge Stool \$100 - \$100,000	\$ 100 - \$ 100,000	1st Tier	51.31%	
SIN 711.99	Thread \$100 - \$200,000	\$ 100 - \$ 200,000	1st Tier	52.65%	
SIN 711.99	Roomwizard 2.0 \$100 - \$100,000	\$ 166 - \$ 166,667	1st Tier	55.67%	
SIN 711.99	Buoy \$100 - \$100,000	\$ 217 - \$ 217,391	1st Tier	59.48%	