ATTACHMENT A

NASPO ValuePoint - State of Montana Contract # MA147

Steelcase Product and Discount Summary

	Discoun		rice - Drop Ship %
September 2019	44 4=0 000	\$50,001-	44=04
·	\$1-\$50,000	\$150,000	\$150K +
Systems Furniture and Accessories			
Monolithic Systems & Accessories	CO F 40/	71 500/	72 619/ or moro**
Avenir	68.54% 66.51%	71.58% 68.03%	73.61% or more** 69.55% or more**
Answer, Univ Itc/Otc Bins/Shelves, Universal System Worksurfaces, Duo Storage w/ Answer, Answer Beam, Answer Fence Kick Systems, Ts Bins & Shelves, Ts Worksurfaces	66.51%	66.51%	66.51% or more**
Standard Lighting, Utility Lighting	66.51%	66.51%	67.52% or more**
Januaru Ligiring, Villiy Ligiring Adj Tables - Series S	52.80%	53.31%	54.33% or more**
Frame and Tile & Accessories	32.0070	33.3170	3 113370 01 111010
Answer, Montage, Univ Itc/Otc Bins/Shelves, Universal System Worksurfaces, Univ System Wksf-Wood, Duo Storage w/ Answer & Montage	66.51%	68.03%	69.55% or more**
Kick Systems, Ts Bins & Shelves, Ts Worksurfaces	66.51%	66.51%	66.51% or more**
Standard Lighting, Utility Lighting	66.51%	66.51%	67.52% or more**
Adj Tables - Series 5	52.80%	53.31%	54.33% or more**
Balance of Worktools Products (with some Exceptions), Privacy, Bottomline, LED Linear, LED Personal, LED Shelf, Underline	48.24%	49.25%	49.25% or more**
Seating			
Protégé, Player	58.39%	59.40%	61.43% or more**
Criterion	68.54%	68.54%	68.54% or more**
462 Leap	58.39%	59.40%	60.43% or more**
media:scape, Brody Lounge, B Free, Umami	43.16%	44.18%	44.18% or more**
464 Leap Work LoungeSILQ Seating, Wiesner Hager Nooi, West Elm Sterling Seating (WESMDC5NA, WESMDC4NA, WESMDC4NA), West Elm Mesa Lounge	45.10%	44.1070	44.10% 01 111016
(WESMESCHLH, WESMESCHRH, WESMESSEAT, WESMESC, WESMESO)	49.25%	50.27%	51.28% or more**
487 Cachet, 490 Move, Node, Node Health	52.30%	53.31%	54.33% or more**
	54.83%		56.36% or more**
Amia, Think, Reply		55.34%	
Steelcase Series 1	53.82%	54.83%	56.36% or more**
Gesture	54.83%	55.34%	56.36% or more**
Aspekt, Cura, Leela, Malibu, Mitra, Neighbor, Outlook Express, Outlook Hawthorne, Outlook Jarrah, Outlook Nikko, Outlook Sequoia, Sieste, Tava, Regard, Verge, Sorrel, X-	44.18%	46.21%	46.21% or more**
tenz, Empath, Mineral, Surround, Embold, Balance of Health			
Cobi, i2i, Kart, Qivi	50.27%	51.28%	52.30% or more**
Max Stacker III, Balance of Steel	57.37%	58.39%	59.40% or more**
			52.30% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood	50.27%	52.30%	
	50.27% 53.31%	57.37%	57.37% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood			
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1,Swathmore,	53.31%	57.37%	57.37% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1,Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse	53.31%	57.37%	57.37% or more** 51.28% or more** 66.51% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1,Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse Desks/Tables Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables	53.31% 50.27% 66.51% 66.51%	57.37% 50.27% 66.51% 68.03%	57.37% or more** 51.28% or more** 66.51% or more** 69.55% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1,Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse Desks/Tables Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables c:scape, FrameOne, Divisio Screens	53.31% 50.27% 66.51% 66.51% 50.27%	57.37% 50.27% 66.51% 68.03% 52.30%	57.37% or more** 51.28% or more** 66.51% or more** 69.55% or more** 54.83% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1,Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse Desks/Tables Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables Cscape, FrameOne, Divisio Screens Context, Post and Beam, Balance of Steelcase Steel	53.31% 50.27% 66.51% 66.51% 50.27% 57.37%	57.37% 50.27% 66.51% 68.03% 52.30% 58.39%	57.37% or more** 51.28% or more** 66.51% or more** 69.55% or more** 54.83% or more** 59.40% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1,Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse Desks/Tables Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables c:scape, FrameOne, Divisio Screens Context, Post and Beam, Balance of Steelcase Steel Univ Underworkesurface bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate	53.31% 50.27% 66.51% 66.51% 50.27% 57.37% 62.45%	57.37% 50.27% 66.51% 68.03% 52.30% 58.39% 63.46%	57.37% or more** 51.28% or more** 66.51% or more** 69.55% or more** 54.83% or more** 59.40% or more** 64.48% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1,Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse Desks/Tables Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables c:scape, FrameOne, Divisio Screens Context, Post and Beam, Balance of Steelcase Steel Univ Underworkesurface bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate TS Fixed Pedestals, TS Underworksurface Laterals	53.31% 50.27% 66.51% 66.51% 50.27% 57.37%	57.37% 50.27% 66.51% 68.03% 52.30% 58.39%	57.37% or more** 51.28% or more** 66.51% or more** 69.55% or more** 54.83% or more** 59.40% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1,Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse Desks/Tables Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables c:scape, FrameOne, Divisio Screens Context, Post and Beam, Balance of Steelcase Steel Univ Underworkesurface bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate TS Fixed Pedestals, TS Underworksurface Laterals Opus, Folio, Ainsley, Davenport, Waldorf,Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm,	53.31% 50.27% 66.51% 66.51% 50.27% 57.37% 62.45% 60.42%	57.37% 50.27% 66.51% 68.03% 52.30% 58.39% 63.46% 62.45%	57.37% or more** 51.28% or more** 66.51% or more** 69.55% or more** 54.83% or more** 59.40% or more** 64.48% or more** 63.46% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1,Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse Desks/Tables Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables c:scape, FrameOne, Divisio Screens Context, Post and Beam, Balance of Steelcase Steel Univ Underworkesurface bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Universal Ederal, Universal Underworkesurface Lateral, Universal Ederal, Universal Coalesse, Steel Opus, Folio, Ainsley, Davenport, Waldorf, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health	53.31% 50.27% 66.51% 66.51% 50.27% 57.37% 62.45% 60.42% 44.18%	57.37% 50.27% 66.51% 68.03% 52.30% 58.39% 63.46% 62.45% 46.21%	57.37% or more** 51.28% or more** 66.51% or more** 69.55% or more** 54.83% or more** 59.40% or more** 64.48% or more** 46.21% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1,Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse Desks/Tables Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables c:cscape, FrameOne, Divisio Screens Context, Post and Beam, Balance of Steelcase Steel Univ Underworkesurface bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate TS Fixed Pedestals, TS Underworksurface Laterals Opus, Folio, Ainsley, Davenport, Waldorf, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, ScapeSeries, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif	53.31% 50.27% 66.51% 66.51% 50.27% 57.37% 62.45% 60.42% 44.18% 43.16%	57.37% 50.27% 66.51% 68.03% 52.30% 58.39% 63.46% 62.45% 46.21% 44.18%	57.37% or more** 51.28% or more** 66.51% or more** 69.55% or more** 54.83% or more** 59.40% or more** 64.48% or more** 63.46% or more** 46.21% or more** 44.18% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1,Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse Desks/Tables Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables C:scape, FrameOne, Divisio Screens Context, Post and Beam, Balance of Steelcase Steel Univ Underworkesurface bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate TS Fixed Pedestals, TS Underworksurface Laterals Opus, Folio, Ainsley, Davenport, Waldorf, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Eckchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, ScapeSeries, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD	53.31% 50.27% 66.51% 66.51% 50.27% 57.37% 62.45% 60.42% 44.18% 43.16% 52.30%	57.37% 50.27% 66.51% 68.03% 52.30% 53.39% 62.45% 46.21% 44.18% 53.31%	57.37% or more** 51.28% or more** 66.51% or more** 69.55% or more** 59.40% or more** 63.46% or more** 46.21% or more** 44.18% or more** 55.34% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1,Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse Desks/Tables Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables c:scape, FrameOne, Divisio Screens Context, Post and Beam, Balance of Steelcase Steel Univ Underworkesurface bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate TS Fixed Pedestals, TS Underworksurface Laterals Opus, Folio, Ainsley, Davenport, Waldorf, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, ScapeSeries, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD Adj Tables - Migration, Migration SE Desk	53.31% 50.27% 66.51% 66.51% 50.27% 57.37% 62.45% 60.42% 44.18% 43.16% 52.30% 56.36%	57.37% 50.27% 66.51% 68.03% 52.30% 58.39% 63.46% 62.45% 46.21% 44.18% 53.31% 56.86%	57.37% or more** 51.28% or more** 66.51% or more** 69.55% or more** 54.83% or more** 59.40% or more** 63.46% or more** 46.21% or more** 44.18% or more** 55.34% or more** 57.88% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1,Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse Desks/Tables Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables c:scape, FrameOne, Divisio Screens Context, Post and Beam, Balance of Steelcase Steel Univ Underworkesurface bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate TS Fixed Pedestals, TS Underworksurface Laterals Opus, Folio, Ainsley, Davenport, Waldorf, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, ScapeSeries, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD Adj Tables - Migration, Migration SE Desk Verb	53.31% 50.27% 66.51% 66.51% 50.27% 57.37% 62.45% 60.42% 44.18% 43.16% 52.30% 56.36% 51.28%	57.37% 50.27% 66.51% 68.03% 52.30% 58.39% 63.46% 62.45% 46.21% 44.18% 53.31% 56.86% 54.33%	57.37% or more** 51.28% or more** 66.51% or more** 69.55% or more** 54.83% or more** 64.48% or more** 46.21% or more** 44.18% or more** 55.34% or more** 57.88% or more** 54.33% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1,Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse Desks/Tables Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables c:scape, FrameOne, Divisio Screens Context, Post and Beam, Balance of Steelcase Steel Univ Underworkesurface bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate T5 Fixed Pedestals, T5 Underworksurface Laterals Opus, Folio, Ainsley, Davenport, Waldorf, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, ScapeSeries, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD Adj Tables - Migration, Migration SE Desk Verb Elective Elements	53.31% 50.27% 66.51% 66.51% 50.27% 57.37% 62.45% 60.42% 44.18% 43.16% 52.30% 56.36% 51.28% 52.30%	57.37% 50.27% 66.51% 68.03% 52.30% 58.39% 63.46% 62.45% 46.21% 44.18% 53.31% 56.86% 54.33% 54.33%	57.37% or more** 51.28% or more** 66.51% or more** 69.55% or more** 54.83% or more** 64.48% or more** 63.46% or more** 46.21% or more** 44.18% or more** 55.34% or more** 57.88% or more** 54.33% or more** 54.33% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1,Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse Desks/Tables Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables C:scape, FrameOne, Divisio Screens Context, Post and Beam, Balance of Steelcase Steel Univ Underworkesurface bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate TS Fixed Pedestals, TS Underworksurface Laterals Opus, Folio, Ainsley, Davenport, Waldorf,Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, ScapeSeries, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD Adj Tables - Migration, Migration SE Desk Verb Ellective Elements Garland, Walden, Impact, Flexframe, Convene, Mackinac, West Elm Greenpoint, Balance of Wood	53.31% 50.27% 66.51% 66.51% 50.27% 57.37% 62.45% 60.42% 44.18% 43.16% 52.30% 56.36% 51.28% 52.30% 50.27%	57.37% 50.27% 66.51% 68.03% 52.30% 63.46% 62.45% 46.21% 44.18% 53.31% 56.86% 54.33% 52.30%	57.37% or more** 51.28% or more** 66.51% or more** 69.55% or more** 59.40% or more** 63.46% or more** 46.21% or more** 44.18% or more** 55.34% or more** 57.88% or more** 54.33% or more** 54.33% or more** 54.33% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1,Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse Desks/Tables Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables c:scape, FrameOne, Divisio Screens Context, Post and Beam, Balance of Steelcase Steel Univ Underworkesurface bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Universal Cateral, Universal Pedestals, TS Underworksurface Laterals Opus, Folio, Ainsley, Davenport, Waldorf, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, ScapeSeries, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD Adj Tables - Migration, Migration SE Desk Verb Elective Elements Garland, Walden, Impact, Flexframe, Convene, Mackinac, West Elm Greenpoint, Balance of Wood Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Verlay, Balance of Turnstone	53.31% 50.27% 66.51% 66.51% 50.27% 57.37% 62.45% 60.42% 44.18% 43.16% 52.30% 56.36% 51.28% 52.30% 50.27% 53.31%	57.37% 50.27% 66.51% 68.03% 52.30% 58.39% 63.46% 62.45% 46.21% 44.18% 53.31% 56.86% 54.33% 54.33% 57.37%	57.37% or more** 51.28% or more** 66.51% or more** 69.55% or more** 54.83% or more** 59.40% or more** 63.46% or more** 46.21% or more** 46.21% or more** 57.88% or more** 57.88% or more** 54.33% or more** 54.33% or more** 54.33% or more** 54.33% or more** 52.30% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1,Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse Desks/Tables Kick Freestanding Answer Freestanding, Universal Pedestals, Universal Tables cscape, FrameOne, Divisio Screens Context, Post and Beam, Balance of Steelcase Steel Univ Underworkesurface bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate T5 Fixed Pedestals, T5 Underworksurface Laterals Opus, Folio, Ainsley, Davenport, Waldorf, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, ScapeSeries, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD Adj Tables - Migration, Migration SE Desk Verb Elective Elements Garland, Walden, Impact, Flexframe, Convene, Mackinac, West Elm Greenpoint, Balance of Wood Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Verlay, Balance of Turnstone Adj Tables - Series 5, Series 7, Series Bench	53.31% 50.27% 66.51% 66.51% 50.27% 57.37% 62.45% 60.42% 44.18% 43.16% 52.30% 51.28% 52.30% 51.28% 52.30% 53.31% 52.80%	57.37% 50.27% 66.51% 68.03% 52.30% 53.39% 63.46% 62.45% 46.21% 44.18% 56.86% 54.33% 54.33% 52.30% 57.37% 53.31%	57.37% or more** 51.28% or more** 66.51% or more** 69.55% or more** 54.83% or more** 59.40% or more** 63.46% or more** 46.21% or more** 44.18% or more** 57.88% or more** 57.38% or more** 54.33% or more** 54.33% or more** 52.30% or more** 52.30% or more** 57.37% or more** 54.33% or more**
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Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1, Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse Desks/Tables Kick Freestanding, Universal Pedestals, Universal Tables C:scape, FrameOne, Divisio Screens Context, Post and Beam, Balance of Steelcase Steel Univ Underworkesurface bookcase, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate T5 Fixed Pedestals, T5 Underworksurface Laterals Opus, Folio, Ainsley, Davenport, Waldorf, Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health media:scape, Thread Floor Power, ScapeSeries, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD Adj Tables - Migration, Migration SE Desk Verb Elective Elements Garland, Walden, Impact, Flexframe, Convene, Mackinac, West Elm Greenpoint, Balance of Wood Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Verlay, Balance of Turnstone Adj Tables - Series 5, Series 7, Series Bench Adj Tables - Airtouch	53.31% 50.27% 66.51% 66.51% 50.27% 57.37% 62.45% 60.42% 44.18% 43.16% 52.30% 51.28% 52.30% 51.28% 52.30% 53.31% 52.80%	57.37% 50.27% 66.51% 68.03% 52.30% 53.39% 63.46% 62.45% 46.21% 44.18% 56.86% 54.33% 54.33% 52.30% 57.37% 53.31%	57.37% or more** 51.28% or more** 66.51% or more** 69.55% or more** 54.83% or more** 64.48% or more** 46.21% or more** 44.18% or more** 55.34% or more** 57.88% or more** 54.33% or more** 54.33% or more** 52.30% or more** 52.30% or more** 53.30% or more** 53.30% or more** 54.33% or more** 54.33% or more**
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Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawer, Balance of Turnstone Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1, Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Sistema, Balance of Coalesse Desks/Tables Kick Freestanding Answer Freestanding Answer Freestanding, Universal Pedestals, Universal Tables Ciscape, FrameOne, Divisio Screens Context, Post and Beam, Balance of Steelcase Steel Univ Underworksurface bookases, 900 Series Underworkesurface Lateral, Universal Underworkesurface Lateral, Univ Storage Laminate TS Fixed Pedestals, TS Underworksurface Laterals Opus, Folio, Ainsley, Davenport, Waldorf Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Convey, Balance of Health mediascage, Thread Floor Power, ScapeSeries, Fitwork, B Free, Premium Whiteboard, Sans, Flow, Motif Adj Tables - Ology, Ology Bench, FLEX, FLEX HAD Adj Tables - Migration, Migration SE Desk Verb Elective Elements Gariand, Walden, Impact, Flexframe, Convene, Mackinac, West Elm Greenpoint, Balance of Wood Currency, Paybak, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Verlay, Balance of Turnstone Adj Tables - Migration, Modesty Scrn, Sarto Privacy Screen Adj Tables - Jorn, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lottus, Free Stand, GH_1, Holy Day, Host, Lagunitas, Millbrae, Montata650, Passerelle, Portero415, Reunion, Sebastopol, Sidewalk, Soft Leaf, SW 1, Switch, Train, Trees, Balance of Coalesse Filing and Storage Ts 200 Series Laterals, Overfile Cabinets, Ba	53.31% 50.27% 66.51% 66.51% 50.27% 57.37% 62.45% 60.42% 44.18% 43.16% 52.30% 56.36% 51.28% 50.27% 50.27% 57.37% 60.42% 60.42% 62.45% 66.51%	57.37% 50.27% 66.51% 68.03% 52.30% 58.39% 62.45% 46.21% 44.18% 53.31% 56.86% 54.33% 54.33% 51.28% 61.43% 50.27% 58.39% 62.45% 63.46% 68.03%	57.37% or more** 51.28% or more** 66.51% or more** 69.55% or more** 54.83% or more** 54.43% or more** 63.46% or more** 46.21% or more** 57.88% or more** 57.88% or more** 54.33% or more** 54.33% or more** 52.30% or more** 52.30% or more** 51.37% or more** 51.28% or more** 61.43% or more**
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EXCEPTIONS

- Steelcase Steel and Wood Price Lists: New Products, eno Accessories, eno Whiteboards, Low Profile Floor, PW LSG Framing, QT Pro, Room Wizard 2.0, Space Analytics, STC Workplace Advisor, Subscription & Services, Technology Upgrades, V.I.A.
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