ATTACHMENT D NASPO ValuePoint - MA147, State of Minnesota Participating Addendum 141112 Steelcase Product and Discount Summary

	Discount	The state of the s	ice - Drop Ship %
June 2018	\$1-\$50,000	\$150,000	\$150K+
Systems Furniture and Accessories			
Monolithic Systems & Accessories			
Avenir, Series 9000	68,85%	71.86%	73.87% or more**
Answer, Univ Itc/Otc Bins/Shelves, Universal System Worksurfaces, Duo Storage w/ Answer	66.84%	68.34%	69.85% or more*
Kick Systems, Ts Bins & Shelves, Ts Worksurfaces	66.84%	66,84%	66.84% or more*
Standard Lighting, Utility Lighting	66.84%	66.84%	67.84% or more*
Adj Tables - Series 5	53.27%	53.77%	54.78% or more*
Frame and Tile & Accessories			
Answer, Montage, Univ Itc/Otc Bins/Shelves, Universal System Worksurfaces, Univ System Wksf-Wood, Duo Storage w/ Answer & Montage	66.84%	68.34%	69.85% or more*
Kick Systems, Ts Bins & Shelves, Ts Worksurfaces	66,84%	66.84%	66.84% or more*
Standard Lighting, Utility Lighting	66.84%	66.84%	67.84% or more*
Adj Tables - Series 5	53.27%	53.77%	54.78% or more*
Balance of Worktools Products (with some Exceptions), Privacy, Bottomline, LED Linear, LED Personal, LED Shelf, Underline	48.75%	49.75%	49.75% or more*
Seating			PROMINE THE
Protégé, Player	58.80%	59.80%	61.81% or more*
Criterion	68.85%	68.85%	68.85% or more*
	58.80%	59,80%	60.81% or more*
462 Leap			
media:scape, Brody Lounge, B Free, Umami	43.72%	44.73%	44.73% or more*
464 Leap Work Lounge	49.75%	50,76%	51.76% or more*
487 Cachet, 490 Move, Node, Node Health	52.77%	53.77%	54.78% or more*
Arnia, Think, Reply	55.28%	55.78%	56.79% or more*
Steelcase Series 1.	54.27%	55.28%	56.79% or more*
Gesture	55.28%	55.78%	56.79% or more**
Aspekt, Cura, Leela, Malibu, Mitra, Neighbor, Outlook Express, Outlook Hawthorne, Outlook Jarrah, Outlook Nikko, Outlook Sequoia, Sieste, Tava, Regard, Verge, Sorrel, X-	44.73%	46.74%	46.74% or more*
tenz, Empath, Mineral, Surround, Balance of Health	F0.769/	F1 7000	F2 770/
Cobi, [2], Kart, Qivi	50.76%	51.76%	52.77% or more*
Max Stacker III, Balance of Steel	57.79%	58.80%	59.80% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood	50.76%	52.77%	52.77% or more*
Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone	53.77%	57.79%	57.79% or more**
Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1,Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, Less Than Five, Balance of Coalesse	50.76%	50.76%	51.76% or more*
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	66.84%	3017	The state of the s
Kick Freestanding			CC 040/
A F And the Manager Deducted Medican Tables		66,84%	
Answer Freestanding, Universal Pedestals, Universal Tables	66.84%	68.34%	69.85% or more**
c:scape, FrameOne, Divisio Screens	66.84% 50.76%	68.34% 52.77%	69.85% or more** 55.28% or more**
c:scape, FrameOne, Divisio Screens Context, Post and Beam, Balance of Steelcase Steel	66.84% 50.76% 57.79%	68.34% 52.77% 58.80%	69.85% or more** 55.28% or more** 59.80% or more*
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EXCEPTIONS

- Steelcase Steel and Wood Price Lists: New Products, eno Accessories, eno Whiteboards, Low Profile Floor, Premium Whiteboards, Privacy Walls, PW LSG Framing, QT Pro, Room Wizard 2.0, Space Analytics, STC
 Steelcase Worktools Price Lists: New Products.
- Turnstone Price Lists: New Products
- Coalesse Price Lists: New Products, Arzu, Carl Hansen
 Steelcase Health Price Lists: New Products.

OTHER

- UTHER

 Only orders from Steelcase Steel, Steelcase Wood, and Steelcase Worktools Price Lists may be combined for the purpose of defining order size.

 Terms and Conditions for the delivery and installation of architectural products will be negotiated on a project-by-project basis.

To access the Price List for Steelcase, Inc. use the following link: https://www.steelcase.com/states/wsca-state-minnesota/