

ATTACHMENT A			
NASPO ValuePoint - State of Idaho Contract PADD			
Steelcase Product and Discount Summary			
Steelcase Price List 186			
	Discount from List Price - Drop Ship %		
May, 2018	\$1-\$50,000	\$50,001-\$150,000	\$150K +
Systems Furniture and Accessories			
Monolithic Systems & Accessories			
Avenir, Series 9000	68.61%	71.65%	73.68% or more**
Answer, Univ Itc/Otc Bins/Shelves, Universal System Worksurfaces, Duo Storage w/ Answer	66.59%	68.11%	69.63% or more**
Kick Systems, Ts Bins & Shelves, Ts Worksurfaces	66.59%	66.59%	66.59% or more**
Standard Lighting, Utility Lighting	66.59%	66.59%	67.60% or more**
Adj Tables - Series 5	52.92%	53.43%	54.44% or more**
Frame and Tile & Accessories			
Answer, Montage, Univ Itc/Otc Bins/Shelves, Universal System Worksurfaces, Univ System Wksf-Wood, Duo Storage w/ Answer & Montage	66.59%	68.11%	69.63% or more**
Kick Systems, Ts Bins & Shelves, Ts Worksurfaces	66.59%	66.59%	66.59% or more**
Standard Lighting, Utility Lighting	66.59%	66.59%	67.60% or more**
Adj Tables - Series 5	52.92%	53.43%	54.44% or more**
Balance of Worktools Products (with some Exceptions), Privacy, Bottomline, LED Linear, LED Personal, LED Shelf, Underline	48.36%	49.38%	49.38% or more**
Seating			
Protégé, Player	58.49%	59.50%	61.53% or more**
Criterion	68.61%	68.61%	68.61% or more**
462 Leap	58.49%	59.50%	60.52% or more**
media:scape, Brody Lounge, B Free, Umami	43.30%	44.31%	44.31% or more**
464 Leap Work Lounge	49.38%	50.39%	51.40% or more**
487 Cachet, 490 Move, Node, Node Health	52.41%	53.43%	54.44% or more**
Amia, Think, Reply	54.94%	55.45%	56.46% or more**
Steelcase Series 1	53.93%	54.94%	56.46% or more**
Gesture	54.94%	55.45%	56.46% or more**
Aspekt, Cura, Leela, Malibu, Mitra, Neighbor, Outlook Express, Outlook Hawthorne, Outlook Jarrah, Outlook Nikko, Outlook Sequoia, Sieste, Tava, Regard, Verge, Sorrel, X-tenz, Empath, Mineral, Surround, Balance of Health	44.31%	46.34%	46.34% or more**
Cobi, i2i, Kart, Qivi	50.39%	51.40%	52.41% or more**
Max Stacker III, Balance of Steel	57.48%	58.49%	59.50% or more**
Siento, Alcove, Collaboration, Escapade, Mingle, Oriana, Snodgrass 474 Wood, Terrazo, Topaz, Balance of Wood	50.39%	52.41%	52.41% or more**
Bivi, Campfire, Crew, Jack, Jenny, Scoop, Shortcut, Uno, Lincoln, Buoy, alight, Sawyer, Balance of Turnstone	53.43%	57.48%	57.48% or more**
Coalesse Astor, Await, Bix, Bob, Capa, Circa, Coupe, Davos, Evaneau, Hosu, Joel, Lagunitas, Massaud, Millbrae, Montara650, Passerelle, Ripple, Sidewalk, SW_1,Swathmore, Switch, Thoughtful, Together, Topo, Visalia, Bindu, Chord, Enea, Enea Lottus, Kathryn, Lox, Last Minute, Emu collection, Wrapp, LessThanFive, Balance of Coalesse	50.39%	50.39%	51.40% or more**
Desks/Tables			
Kick Freestanding	66.59%	66.59%	66.59% or more**
Answer Freestanding, Universal Pedestals, Universal Tables	66.59%	68.11%	69.63% or more**
c:scape, FrameOne, Divisio Screens	50.39%	52.41%	54.94% or more**
Context, Post and Beam, Balance of Steelcase Steel	57.48%	58.49%	59.50% or more**
Univ Underworksurface bookcase, 900 Series Underworksurface Lateral, Universal Underworksurface Lateral, Univ Storage Laminate	62.54%	63.55%	64.56% or more**
TS Fixed Pedestals, TS Underworksurface Laterals	60.51%	62.54%	63.55% or more**
Opus, Folio, Ainsley, Davenport, Waldorf,Aspekt, Leela, Mitra, Outlook Hawthorn, Outlook Jarrah, Outlook, Sequoia, Regard, Sieste, Sorrel, Tava, Sync, Pocket, Relay Arm, Exchange, Park, Senza, Waldorf, Neighbor, Opus, Freestanding, Chart Box, Mobile Overbed Tables, Balance of Health	44.31%	46.34%	46.34% or more**
media:scape, Thread Floor Power, ScapeSeries, Fitwork,B Free	43.30%	44.31%	44.31% or more**
Adj Tables - Ology	52.41%	53.43%	55.45% or more**
Adj Tables - Migration	56.46%	56.97%	57.98% or more**
Verb	51.40%	54.44%	54.44% or more**
Elective Elements	52.41%	54.44%	54.44% or more**
Garland, Walden, Impact, Flexframe, Convene, Balance of Wood	50.39%	52.41%	52.41% or more**
Currency, Payback, Bivi, Tour, Groupwork, Campfire, Jenny, Simple, Bassline, alight, Balance of Turnstone	53.43%	57.48%	57.48% or more**
Adj Tables - Series 5, Series 7, Series Bench	52.92%	53.43%	54.44% or more**
Akira & Runner Tables, Univ Privacy Modesty Scrn	50.39%	51.40%	52.41% or more**
Adj Tables - Airtouch	57.48%	61.53%	61.53% or more**
Coalesse Au Lait, Avon, Await, Ballet, Bix, Bob, Circa, Denizen, Diekman, E-Table 2, Enea, Enea Lottus, Free Stand, GH_1, Holy Day, Host, Lagunitas, Millbrae, Montata650, Passerelle, Potrero415, Reunion, Sebastopol, Sidewalk, Soft Leaf, SW_1, Switch, Train, Trees, Balance of Coalesse	50.39%	50.39%	51.40% or more**
Filing and Storage			
TS 200 Series Laterals, Overfile Cabinets, Balance of Steel	57.48%	58.49%	59.50% or more**
Ts Fixed Pedestals, TS Laterals, Ts Mobile Pedestals, Ts Tower Too, Ts Underworksurface Latera	60.51%	62.54%	63.55% or more**
Univ Bookcases, Univ Combination Cabinets, Univ Storage Cabinets, Univ Towers, Univ Wardrobe Cabinets, Univ Workstation Verticals, Universal Storage Acc., 900 Series	62.54%	63.55%	64.56% or more**
Laterals, Universal Laterals, Univ Storage Laminate, High Density Storage			
Univ Pedestals	66.59%	68.11%	69.63% or more**
Garland, Victor2, Walden, Balance of Wood	50.39%	52.41%	52.41% or more**
Currency, Payback, Bivi, Tour, Balance of Turnstone	53.43%	57.48%	57.48% or more**
Folio, Ainsley, Opus, Sonata, Davenport, Park, Senza, Waldorf, Balance of Health	44.31%	46.34%	46.34% or more**
Coalesse Denizen, Exponents, New Exponents, Host, Sidewalk	50.39%	50.39%	51.40% or more**
EXCEPTIONS			
- Steelcase Steel and Wood Price Lists: New Products, eno Accessories, eno Whiteboards, Low Profile Floor, Premium Whiteboards, Privacy Walls, PW LSG Framing, QT Pro, Room Wizard 2.0, Space Analytics, STC Workplace - Steelcase Worktools Price Lists: New Products. - Turnstone Price Lists: New Products - Coalesse Price Lists: New Products, Arzu, Carl Hansen - Steelcase Health Price Lists: New Products.			
OTHER			
- Only orders from Steelcase Steel, Steelcase Wood, and Steelcase Worktools Price Lists may be combined for the purpose of defining order size. - Terms and Conditions for the delivery and installation of architectural products will be negotiated on a project-by-project basis.			