



CDA 09Z12376

SIN	Product/Purchase Price	List Value	Tier	Contract Discount off List
<b>Price List 180 3/20/2018</b>				
<b>Please review GSA Specification Catalogs for approved GSA style numbers</b>				
<b>Systems Furniture</b>				
<b>SIN 711.1</b>	<b>Avenir, Context, Series 9000</b>			
	\$100 - \$100,000	\$ 327 - \$ 327,869	1st Tier	68.80%
	\$100,001 - \$400,000	\$ 327,870 - \$ 1,454,545	2nd Tier	71.87%
	\$400,001 - \$500,000	\$ 1,454,546 - \$ 1,960,784	3rd Tier	73.92%
<b>SIN 711.1</b>	<b>Answer: Product Lines</b>			
	<b>Answer, Answer Beam, Answer Fence, Answer Freestd Desking, Duo Storage for Answer, Standard Lighting, Univ ITC/OTC Bins/Shelves, Univ Pedestals, Univ Privacy Modesty Scrn, Univ System WKSF-Wood, Universal System Worksurfa, Universal Tables, Utility Lighting</b>			
	\$100 - \$100,000	\$ 343 - \$ 342,700	1st Tier	70.16%
	\$100,001 - \$400,000	\$ 342,701 - \$ 1,428,571	2nd Tier	71.36%
	\$400,001 - \$500,000	\$ 1,428,572 - \$ 1,923,076	3rd Tier	73.41%
<b>SIN 711.1</b>	<b>Duo Storage for Montage, Montage</b>			
	\$100 - \$100,000	\$ 329 - \$ 329,489	1st Tier	68.96%
	\$100,001 - \$400,000	\$ 329,490 - \$ 1,415,929	2nd Tier	71.10%
	\$400,001 - \$500,000	\$ 1,415,930 - \$ 1,904,761	3rd Tier	73.15%
<b>SIN 711.1</b>	<b>Kick, Kick Frstd Caseg, TS Bins &amp; Shelves, TS Worksurfaces</b>			
	\$100 - \$100,000	\$ 330 - \$ 330,033	1st Tier	69.01%
	\$100,001 - \$400,000	\$ 330,034 - \$ 1,360,544	2nd Tier	69.93%
	\$400,001 - \$500,000	\$ 1,360,545 - \$ 1,851,851	3rd Tier	72.38%
<b>SIN 711.1</b>	<b>Turnstone Storage: Product Lines</b>			
	<b>TS Fixed Pedestals, TS Laterals, TS Mobile Pedestals, TS Tower Too, TS Underworksurface Latera</b>			
	\$100 - \$100,000	\$ 303 - \$ 303,030	1st Tier	66.24%
<b>SIN 711.1</b>	<b>Duo Storage for Post &amp; B, Pathway Post &amp; Beam System</b>			
	\$100 - \$100,000	\$ 289 - \$ 289,856	1st Tier	64.71%
<b>SIN 711.1</b>	<b>Details Worktools</b>			
	<b>Lighting - Dash, Lighting - SOTO</b>			
	\$100 - \$21,500	\$ 235 - \$ 50,588	1st Tier	56.53%
<b>SIN 711.1</b>	<b>Adj Tables - Airtouch</b>			
	\$100 - \$100,000	\$ 336 - \$ 336,927	1st Tier	69.64%
	\$100,001 - \$400,000	\$ 336,928 - \$ 1,403,508	2nd Tier	70.85%
	\$400,001 - \$500,000	\$ 1,403,509 - \$ 1,886,792	3rd Tier	72.89%
<b>SIN 711.1</b>	<b>Flexframe</b>			
	\$100 - \$300,000	\$ 263 - \$ 789,473	1st Tier	61.13%
<b>SIN 711.1</b>	<b>Privacy Walls</b>			
	\$100 - \$200,000	\$ 253 - \$ 506,329	<b>Self Perform 10Z02205</b>	59.60%
	\$100 - \$200,000	\$ 253 - \$ 506,329	<b>Partial Assist 10Z02208</b>	59.60%
	\$100 - \$200,000	\$ 253 - \$ 506,329	<b>Full Assist 10Z02207</b>	59.60%

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SIN 711.1	Bottomline Task Light, LED Linear, LED Personal Task Light, LED Shelf Light, Underline Task Light, LED Desktop	\$100 - \$21,500	\$ 235 - \$ 50,588	1st Tier	56.53%
<b>Computer Furniture</b>					
SIN 711.2	Ology Desk	\$100 - \$500,000	\$ 246 - \$ 1,230,012	1st Tier	58.43%
SIN 711.2	Elective Elements	\$100 - \$98,125 \$98,126 - \$186,250	\$ 258 - \$ 253,226 \$ 253,227 - \$ 506,803	1st Tier 2nd Tier	60.36% 62.41%
SIN 711.2	New Exponents	\$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	53.97%
SIN 711.2	Currency	\$100 - \$100,000	\$ 249 - \$ 249,377	1st Tier	58.98%
SIN 711.2	Groupwork, Payback	\$100 - \$100,000	\$ 256 - \$ 256,410	1st Tier	60.11%
SIN 711.2	Smoke	\$100 - \$100,000	\$ 256 - \$ 256,411	1st Tier	60.11%
SIN 711.2	Details Worktools Computer Flat Panel Arms, Computer Support Tools-Des, Eyesite Flat Panel Arms, Organization Worktools, Privacy	\$100 - \$21,500	\$ 235 - \$ 50,588	1st Tier	56.53%
SIN 711.2	FYI Series Arms, Stella Keyboard Mechanism	\$100 - \$21,500	\$ 248 - \$ 53,416	1st Tier	58.83%
SIN 711.2	Adj Tables - Series 3, Adj Tables - Series 5, Adj Tables - Series 7	\$100 - \$20,000	\$ 253 - \$ 50,633	1st Tier	59.60%
SIN 711.2	Tour	\$100 - \$100,000	\$ 246 - \$ 245,580	1st Tier	58.35%
SIN 711.2	Sonata, Sync	\$200 - \$200,000	\$ 430 - \$ 430,755	1st Tier	52.51%
SIN 711.2	c:scape, Divisio Screens	\$100 - \$100,000 \$100,001 - \$200,000	\$ 229 - \$ 229,886 \$ 229,887 - \$ 481,928	1st Tier 2nd Tier	55.51% 57.55%
SIN 711.2	FrameOne	\$100 - \$100,000	\$ 242 - \$ 242,425	1st Tier	57.81%
SIN 711.2	Campfire	\$100 - \$200,000	\$ 248 - \$ 497,266	1st Tier	58.86%
SIN 711.2	Bivi	\$100 - \$200,000	\$ 248 - \$ 497,266	1st Tier	58.86%

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<b>Filing &amp; Storage</b>					
SIN 711.3	<b>Universal Storage: Product Lines</b> 200 Series Laterals, 800 Laterals, 900 Laterals, High Density Storage, Overfile Cabinets, Univ Bookcases, Univ Combination Cabinets, Univ Lateral Files, Univ Storage Cabinets, Univ Storage Laminate, Univ Towers, Univ Wardrobe Cabinets, Univ Workstation Verticals	\$100 - \$247,000 \$247,001 - \$450,000 \$450,001 - \$500,000	\$ 325 - \$ 801,948 \$ 801,949 - \$ 1,551,724 \$ 1,551,725 - \$ 1,886,792	1st Tier 2nd Tier 3rd Tier	68.50% 70.34% 72.89%
SIN 711.3	<b>Groupwork, Payback</b>	\$100 - \$100,000	\$ 256 - \$ 256,410	1st Tier	60.11%
SIN 711.3	<b>Sonata, Sync</b>	\$200 - \$200,000	\$ 430 - \$ 430,755	1st Tier	52.51%
SIN 711.3	<b>Garland, Victor2, Walden</b>	\$100 - \$300,000	\$ 263 - \$ 789,473	1st Tier	61.13%
<b>Exec Office Furn</b>					
SIN 711.8	<b>Garland, Victor2, Walden</b>	\$100 - \$300,000	\$ 263 - \$ 789,473	1st Tier	61.13%
SIN 711.8	<b>Avon Occasional Tables, Sidewalk Seating/Casegoods</b>	\$100 - \$300,000	\$ 222 - \$ 666,666	1st Tier	53.97%
<b>Tables &amp; Access.</b>					
SIN 711.11	<b>Groupwork, Payback</b>	\$100 - \$100,000	\$ 256 - \$ 256,410	1st Tier	60.11%
SIN 711.11	<b>Convenc Conf Collection</b>	\$100 - \$100,000	\$ 274 - \$ 273,973	1st Tier	62.67%
SIN 711.11	<b>media:scape, media:scape Lounge</b>	\$100 - \$100,000	\$ 204 - \$ 204,081	1st Tier	49.88%
SIN 711.11	<b>Diekman Trees &amp; Softleaf O, Switch Lounge/Tables</b>	\$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	53.97%
SIN 711.11	<b>Au Lait Tables, Ballet Tables, E-Tables, Host Casegoods, Reunion Collection Tables, Train Tables, Vecta Electrical</b>	\$100 - \$300,000	\$ 222 - \$ 666,666	1st Tier	53.97%
SIN 711.11	<b>Exchange Tables</b>	\$100 - \$100,000	\$ 207 - \$ 206,910	1st Tier	50.57%
SIN 711.11	<b>Akira Tables</b>	\$100 - \$300,000	\$ 222 - \$ 666,666	1st Tier	53.97%
SIN 711.11	<b>Runner Tables</b>	\$100 - \$500,000	\$ 222 - \$ 1,111,111	1st Tier	53.97%
SIN 711.11	<b>Lagunitas, Millbrae, Passerelle Lounge/Tables</b>	\$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	53.97%
SIN 711.11	<b>Montara650</b>	\$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	53.97%

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SIN 711.11	<b>Enea Tables, Enea Lottus Tables</b> \$100 - \$300,000	\$ 222 - \$ 666,666	1st Tier	53.97%
SIN 711.11	<b>Sorrel Tables, Mitra Tables</b> \$200 - \$200,000	\$ 445 - \$ 445,434	1st Tier	54.07%
SIN 711.11	<b>SW_1 Tables</b> \$100 - \$300,000	\$ 222 - \$ 666,666	1st Tier	53.97%
SIN 711.11	<b>Sieste Tables</b> \$100 - \$300,000	\$ 222 - \$ 666,666	1st Tier	53.97%
<b>Upholstered Seating /Multiple Seating</b>				
SIN 711.16	<b>Lagunitas, Millbrae, Passerelle Lounge/Tables</b> \$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	53.97%
SIN 711.16	<b>Davos Seating, Hosu Lounge Seating, Switch Side/Stool, Together, Visalia</b> \$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	53.97%
SIN 711.16	<b>Joel Lounge Seating, Ripple Seating, Swathmore Seating</b> \$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	53.97%
SIN 711.16	<b>Jenny</b> \$100 - \$200,000	\$ 249 - \$ 497,265	1st Tier	58.86%
SIN 711.16	<b>Sidewalk Seating/Casegoods</b> \$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	53.97%
SIN 711.16	<b>Media:Scape Lounge</b> \$100 - \$100,000	\$ 204 - \$ 204,081	1st Tier	49.88%
SIN 711.16	<b>Await Occasional Tables</b> \$100 - \$100,000	\$ 231 - \$ 231,481	1st Tier	55.81%
SIN 711.16	<b>Tava, Leela</b> \$100 - \$100,000	\$205-\$204,918	1st Tier	50.08%
SIN 711.16	<b>Regard</b> \$100 - \$200,000	\$ 205 - \$ 409,836	1st Tier	50.08%
SIN 711.16	<b>Brody</b> \$100 - \$200,000	\$ 211 - \$ 421,053	1st Tier	51.41%
SIN 711.16	<b>Bob Seating/Tables</b> \$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	53.97%
SIN 711.16	<b>Coupe Seating</b> \$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	53.97%
SIN 711.16	<b>Empath Recliner Seating, Mineral Recliner Seating, Mitra Recliner &amp; Sleeper, Mitra Series, X-Tenz</b> \$200 - \$200,000	\$ 445 - \$ 445,434	1st Tier	54.07%
SIN 711.16	<b>TOPO Lounge Seating</b> \$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	53.97%
SIN 711.16	<b>Malibu Seating, Sieste Seating, Sieste Sleeper</b> \$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	53.97%

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SIN 711.17	Aspekt Series, Outlook Empress, Outlook Hawthorn, Outlook Jarrah, Outlook Nikko, Outlook Sequoia, Sorrel Series, X-Tenz \$200 - \$200,000	\$ 445 - \$ 445,434	1st Tier	54.07%
SIN 711.17	Malibu Seating, Sieste Seating, Sieste Sleeper \$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	53.97%
SIN 711.17	Cura Seating \$200 - \$200,000	\$ 443 - \$ 443,458	1st Tier	53.87%
SIN 711.17	Circa Lounge/Tables \$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	53.97%
<b>Multi-Purpose Stg./ Stacking Chairs</b>				
SIN 711.18	433 Protege, 453 Criterion, 472 Max-Stacker, 473 Max Stack II,			
SIN 711.19	474 Snodgrass (Non-W), 475 Player, 474 Snodgrass Wood \$100 - \$200,000	\$ 333 - \$ 666,666	1st Tier	69.33%
SIN 711.19	Max Stacker III \$100 - \$200,000	\$ 274 - \$ 547,945	1st Tier	62.67%
SIN 711.18	Gesture \$100 - \$200,000	\$ 252 - \$ 504,414	1st Tier	59.44%
SIN 711.18	462 Leap \$100 - \$200,000	\$ 308 - \$ 615,574	1st Tier	66.78%
SIN 711.18	Think Seating & Think Stool \$100 - \$200,000	\$ 255 - \$ 509,555	1st Tier	59.86%
SIN 711.18	466 Reply \$100 - \$200,000	\$ 259 - \$ 518,135	1st Tier	60.52%
SIN 711.18	Amia Seating \$100 - \$200,000	\$ 246 - \$ 492,611	1st Tier	58.47%
SIN 711.18	Cobi \$200 - \$200,000	\$ 476 - \$ 475,060	1st Tier	56.94%
SIN 711.18	i2i \$200 - \$200,000	\$ 459 - \$ 458,716	1st Tier	55.40%
SIN 711.18	487 Cachet \$100 - \$200,000	\$ 250 - \$ 500,000	1st Tier	59.09%
SIN 711.18	Alcove Seating, Collaboration Seat., Escapade Seating, Mingle Seat., Oriana Seat., Topaz Seating \$100 - \$200,000	\$ 253 - \$ 506,329	1st Tier	59.60%
SIN 711.18	490 Move \$100 - \$200,000	\$ 235 - \$ 470,588	1st Tier	56.53%
SIN 711.18	Siento \$100 - \$22,205 \$22,205 - \$88,994 \$88,995 - \$200,000	\$ 227 - \$ 50,466 \$ 50,467 - \$ 203,415 \$ 203,416 - \$ 459,770	1st Tier 2nd Tier 3rd Tier	54.99% 55.25% 55.51%

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SIN 711.18	Crew Guest Seating, Crew Seating, Jack Seating, Jacket, Jenny, Scoop Stool, Uno \$100 - \$200,000	\$ 249 - \$ 497,265	1st Tier	58.86%
SIN 711.18	Jersey Seating \$100 - \$200,000	\$ 281 - \$ 563,380	1st Tier	63.69%
SIN 711.18	Bindu, Bix Seating/Tables, Chord Seating, Kathryn Seating \$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	53.97%
SIN 711.18	Bob Seating/Tables \$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	53.97%
SIN 711.18	Node \$100 - \$200,000	\$ 247 - \$ 495,049	1st Tier	58.68%
SIN 711.18	Steelcase Series 1 \$100 - \$200,000	\$ 237 - \$ 474,496	1st Tier	56.88%
SIN 711.18	Kart \$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	53.97%
SIN 711.18	Qivi \$100 - \$200,000	\$ 238 - \$ 476,190	1st Tier	57.05%
SIN 711.18	Montara650 \$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	53.97%
SIN 711.18	Last Minute, Lox Seating, SW_1 Seating \$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	53.97%
SIN 711.18 SIN 711.19	Enea Lottus Seating, Enea Side Seating \$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	53.97%
SIN 711.19	Sorrel Seating \$200 - \$200,000	\$ 445 - \$ 445,434	1st Tier	54.07%
<b>Chairs Dining Room, Desk, Side, Period Style</b>				
SIN 71.205	Enea Stools \$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	53.97%
<b>Dining Room Education</b>				
SIN 71.302	Verb \$100 - \$200,000	\$ 229 - \$ 459,770	1st Tier	55.51%
<b>Healthcare</b>				
SIN 71.315	Davenport, Relay Arm, Folio, Mobile Overbed Tables, Opus, Ainsley, Casegoods Accessories, Park, Pocket, Senza, Waldorf \$100 - \$100,000	\$ 204 - \$ 204,918	1st Tier	50.09%
<b>Casual and Outdoor Furniture</b>				
SIN 71.207	Emu Heaven, Ivy, Re-Trouve, Round \$1 - \$200,000	\$ 2 - \$ 426,439	1st Tier	52.03%

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<b>New Products</b>				
<b>SIN 711.99</b>	<b>Details Walk Station ( FitWork)</b> \$100 - \$21,500	\$ 235 - \$ 50,588	1st Tier	56.53%
<b>SIN 711.99</b>	<b>Steelcase Health Verge Stool</b> \$100 - \$100,000	\$ 207 - \$ 206,910	1st Tier	50.57%
<b>SIN 711.99</b>	<b>Thread</b> \$100 - \$200,000	\$ 213 - \$ 425,532	1st Tier	51.93%
<b>SIN 711.99</b>	<b>Roomwizard 2.0</b> \$100 - \$100,000	\$ 201 - \$ 202,020	1st Tier	49.37%
<b>SIN 711.99</b>	<b>Buoy</b> \$100 - \$100,000	\$ 248 - \$ 248,633	1st Tier	58.86%