



SIN	Product/Purchase Price	List Value	Tier	State of Florida Discount off List (with Admin Fee 1%)
Price List 178		1/3/2017		
Systems Furniture				
SIN 711.1	Avenir, Series 9000, Context, Pathways Power & Commun.			
	\$100 - \$100,000	\$ 327 - \$ 327,869	1st Tier	69.20%
	\$100,001 - \$400,000	\$ 327,870 - \$ 1,454,545	2nd Tier	72.23%
	\$400,001 - \$500,000	\$ 1,454,546 - \$ 1,960,784	3rd Tier	74.25%
SIN 711.1	Answer: Product Lines			
	Answer Freestd Desking, Duo Storage for Answer, Standard Lighting, Univ Curv Frnt Bins/Shelves, Univ Itc/Otc Bins/Shelves			
	Univ System Wkst-Wood, Universal System Worksurfa, Universal Tables, Utility Lighting, Univ Pedestals			
	\$100 - \$100,000	\$ 343 - \$ 342,700	1st Tier	70.53%
	\$100,001 - \$400,000	\$ 342,701 - \$ 1,428,571	2nd Tier	71.72%
	\$400,001 - \$500,000	\$ 1,428,572 - \$ 1,923,076	3rd Tier	73.74%
SIN 711.1	Montage, Duo Storage for Montage			
	\$100 - \$100,000	\$ 329 - \$ 329,489	1st Tier	69.35%
	\$100,001 - \$400,000	\$ 329,490 - \$ 1,415,929	2nd Tier	71.47%
	\$400,001 - \$500,000	\$ 1,415,930 - \$ 1,904,761	3rd Tier	73.49%
SIN 711.1	Kick, Kick Frstd Caseg, TS Bin & Shelves, TS Worksurfaces			
	\$100 - \$100,000	\$ 330 - \$ 330,033	1st Tier	69.40%
	\$100,001 - \$400,000	\$ 330,034 - \$ 1,360,544	2nd Tier	70.31%
	\$400,001 - \$500,000	\$ 1,360,545 - \$ 1,851,851	3rd Tier	72.73%
SIN 711.1	Turnstone Storage: Product Lines			
	TS Fixed Pedestals, TS Mobile Pedestals, TS Tower Too, TS Underworksurface Laterals, TS Laterals			
	\$100 - \$100,000	\$ 267 - \$ 266,666	1st Tier	62.13%
SIN 711.1	Pathway Post & Beam, Duo Storage			
	\$100 - \$100,000	\$ 289 - \$ 289,856	1st Tier	65.16%
SIN 711.1	Details Worktools			
	Lighting - Dash, Lighting - Soto, Lighting-Personal Underlin			
	\$100 - \$21,500	\$ 235 - \$ 50,588	1st Tier	57.08%
SIN 711.1	Adj Tables - Airtouch			
	\$100 - \$100,000	\$ 336 - \$ 336,927	1st Tier	70.02%
	\$100,001 - \$400,000	\$ 336,928 - \$ 1,403,508	2nd Tier	71.22%
	\$400,001 - \$500,000	\$ 1,403,509 - \$ 1,886,792	3rd Tier	73.24%
SIN 711.1	Flexframe			
	\$100 - \$300,000	\$ 263 - \$ 789,473	1st Tier	61.62%
SIN 711.1	Privacy Walls			
	\$100 - \$200,000	\$ 253 - \$ 506,329	Self Perform	60.11%
	\$100 - \$200,000	\$ 253 - \$ 506,329	11Z01913	
	\$100 - \$200,000	\$ 253 - \$ 506,329	Partial Assist	60.11%
	\$100 - \$200,000	\$ 253 - \$ 506,329	11Z01918	
	\$100 - \$200,000	\$ 253 - \$ 506,329	Full Assist	60.11%
	\$100 - \$200,000	\$ 253 - \$ 506,329	11Z01913	
SIN 711.1	Bottomline Task Light, Led Personal Task Light, Led Shelf Light, Underline Task Light			
	\$100 - \$21,500	\$ 235 - \$ 50,588	1st Tier	57.08%
Computer Furniture				
SIN 711.2	Ology			
	\$100 - \$500,000	\$ 246 - \$ 1,230,012	1st Tier	58.94%
SIN 711.2	Elective Elements			
	\$100 - \$98,125	\$ 258 - \$ 253,226	1st Tier	60.86%
	\$98,126 - \$186,250	\$ 253,227 - \$ 506,803	2nd Tier	62.88%
SIN 711.2	Exponents			
	\$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	54.55%
SIN 711.2	Turnstone Currency			
	\$100 - \$100,000	\$ 249 - \$ 249,377	1st Tier	59.50%

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SIN 711.2	Turnstone Payback (desks & credenzas), Groupwork \$100 - \$100,000	\$ 256 - \$ 256,410	1st Tier	60.61%
SIN 711.2	Details Worktools Computer Flat Panel Arms, Computer Support Tools-Des, Organization Worktools, Eyesite Flat Panel Arms, Privacy \$100 \$21,500	\$ 235 - \$ 50,588	1st Tier	57.08%
SIN 711.2	Detail FYI Series Arms, Stella Keyboard Mechanisims ONLY \$100 - \$21,500	\$ 248 - \$ 53,416	1st Tier	59.35%
SIN 711.2	Details Adj Tables- Series 3, Series 5, Series 7 \$100 - \$20,000	\$ 253 - \$ 50,633	1st Tier	60.11%
SIN 711.2	Turnstone Tour \$100 - \$100,000	\$ 246 - \$ 245,580	1st Tier	58.87%
SIN 711.2	Steelcase Health Sync \$200 - \$200,000	\$ 430 - \$ 430,755	1st Tier	53.11%
SIN 711.2	C:Scape, Divisio Screens \$100 - \$100,000 \$100,001 \$200,000	\$ 229 - \$ 229,886 \$ 229,887 - \$ 481,928	1st Tier 2nd Tier	56.07% 58.09%
SIN 711.2	Frameone \$100 - \$100,000	\$ 229 - \$ 229,886	1st Tier	56.07%
SIN 711.2	Campfire \$100 - \$200,000	\$ 248 - \$ 497,266	1st Tier	59.38%
Filing & Storage				
SIN 711.3	Universal Storage: Product Lines 200 Series Laterals, 800 Laterals, 900 Laterals, Overfile Cabinets, High Density Storage Univ Bookcases, Univ Combination Cabinets, Univ Lateral Files, Univ Towers, Univ Wardrobe Cabinets, Univ Storage Cabinets, Univ Storage Laminate, Univ Workstation Verticals, Universal Storage Acc. \$100 - \$247,000 \$247,001 - \$450,000 \$450,001 - \$500,000	\$ 325 - \$ 801,948 \$ 801,949 - \$ 1,551,724 \$ 1,551,725 - \$ 1,886,792	1st Tier 2nd Tier 3rd Tier	68.89% 70.71% 73.24%
SIN 711.3	Turnstone Payback: Freestanding Storage Units (Payback Lateral Files, Payback Storage Cabinets) \$100 - \$100,000	\$ 256 - \$ 256,410	1st Tier	60.61%
SIN 711.3	Steelcase Health Sonata \$200 - \$200,000	\$ 430 - \$ 430,755	1st Tier	53.11%
SIN 711.3	Victor2 \$100 - \$300,000	\$ 263 - \$ 789,473	1st Tier	61.62%
Exec Office Furn				
SIN 711.8	Walden, Garland \$100 - \$300,000	\$ 263 - \$ 789,473	1st Tier	61.62%
SIN 711.8	Coalesse Tables: Avon Occasional Tables, Ginger Lounge/Tables, Sidewalk Tables, Swathmore \$100 - \$300,000	\$ 222 - \$ 666,666	1st Tier	54.55%
Tables & Access.				
SIN 711.11	Turnstone Payback: Tables (Collection Code: Payback Tables) \$100 - \$100,000	\$ 256 - \$ 256,410	1st Tier	60.61%
SIN 711.11	Convane Conf Collection \$100 - \$100,000	\$ 274 - \$ 273,973	1st Tier	63.14%
SIN 711.11	Media:Scape Tables \$100 - \$100,000	\$ 204 - \$ 204,081	1st Tier	50.51%
SIN 711.11	Diekman, Lagunitas, Millbrae, Passerelle Montara650 and Switch			

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	\$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	54.55%	
SIN 711.11	Coalesse: Enea Café Table, Sw_1 Tables				
SIN 711.11	Steelcase Health: Sieste	\$100 - \$300,000	\$ 222 - \$ 666,666	1st Tier	54.55%
SIN 711.11	Coalesse: Au Lait, Ballet, E-Tables , Host, Reunion, Train Tables	\$100 - \$300,000	\$ 222 - \$ 666,666	1st Tier	54.55%
SIN 711.11	Coalesse: Akira	\$100 - \$300,000	\$ 222 - \$ 666,666	1st Tier	54.55%
SIN 711.11	Steelcase Health Exchange Tables	\$100 - \$100,000	\$ 207 - \$ 206,910	1st Tier	51.19%
SIN 711.11	Computer Tables: Runner & Electrical Accessories	\$100 - \$500,000	\$ 222 - \$ 1,111,111	1st Tier	54.55%
SIN 711.11	Steelcase Health: Sorrel Tables, Mitra Tables	\$200 - \$200,000	\$ 445 - \$ 445,434	1st Tier	54.65%
Upholstered Seating /Multiple Seating					
SIN 711.16	Coalesse Lounge Seating: Astor Loung Seating (318, 318-A), Ripple, Swathmore, Coupe Grande, Davos, Hosu, Lagunitas, Millbrae, Passerelle, Together, Visalia and SW_1	\$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	54.55%
SIN 711.16	Turnstone: Jenny	\$100 - \$200,000	\$ 249 - \$ 497,265	1st Tier	59.38%
SIN 711.16	Steelcase Health: Sieste Seating, (Includes Lounge, Bench, Sleeper Models) Coalesse Sidewalk Seating/Casegoods	\$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	54.55%
SIN 711.16	Steelcase Health:CCode :Mitra Recliners, Mineral Recliners, Xtenz, Empath	\$200 - \$200,000	\$ 445 - \$ 445,434	1st Tier	54.65%
SIN 711.16	Media:Scape Lounge	\$100 - \$100,000	\$ 204 - \$ 204,081	1st Tier	50.51%
SIN 711.16	Coalesse: Await (Modular Lounge Seating Ccode)	\$100 - \$100,000	\$ 231 - \$ 231,481	1st Tier	56.37%
SIN 711.16	Tava, Leela	\$100 - \$100,000	\$205-\$204,918	1st Tier	50.71%
SIN 711.16	Regard	\$100 - \$200,000	\$ 205 - \$ 409,836	1st Tier	50.71%
SIN 711.16	Brody	\$100 - \$200,000	\$ 211 - \$ 421,053	1st Tier	52.03%
SIN 711.17	Steelcase Health: Aspekt, Mitra, Outlook Chairs (2700 Series), Flex	\$200 - \$200,000	\$ 445 - \$ 445,434	1st Tier	54.65%
SIN 711.17	Steelcase Health: Malibu, Malibu Too, Sieste Seating (Includes Tandem, Tandem Bench, Patient, Bariatric or Ganging Table Models)	\$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	54.55%
SIN 711.17	Steelcase Health: Cura, Sine	\$200 - \$200,000	\$ 443 - \$ 443,458	1st Tier	54.45%
Multi-Purpose Stg./ Stacking Chairs					
SIN 711.18	Steel Seating: 433 Protege, 453 Criterion, 472 Max Stacker, 473 Max Stacker II, 475 Player, 474 Snodgrass				
SIN 711.19	Steel Seating: 472 Max Stacker, 473 Max Stacker II, 475 Player Stacking chairs only	\$100 - \$200,000	\$ 333 - \$ 666,666	1st Tier	69.70%
SIN 711.18	462 Leap	\$100 - \$15,000	\$ 273 - \$ 40,983	1st Tier	63.03%
		\$15,001 - \$200,000	\$ 40,984 - \$ 615,574	2nd Tier	67.19%
SIN 711.18	Think Seating & Think Stool				

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	\$100 - \$40,500	\$ 248 - \$ 100,622	1st Tier	59.35%
	\$40,501 - \$200,000	\$ 100,623 - \$ 509,554	2nd Tier	60.36%
SIN 711.18	Gesture			
	\$100 - \$200,000	\$ 252 - \$ 504,414	1st Tier	59.95%
SIN 711.18	Amia Seating			
	\$100 - \$200,000	\$ 246 - \$ 492,611	1st Tier	58.99%
SIN 711.18	Cobi			
	\$200 - \$200,000	\$ 476 - \$ 475,060	1st Tier	57.48%
SIN 711.18	466 Reply			
	\$100 - \$200,000	\$ 259 - \$ 518,135	1st Tier	61.01%
SIN 711.18	i2i			
	\$200 - \$200,000	\$ 459 - \$ 458,716	1st Tier	55.96%
SIN 711.18	487 Cachet			
	\$100 - \$200,000	\$ 250 - \$ 500,000	1st Tier	59.60%
SIN 711.18	Wood Seating: Alcove, Collaboration, Escapade, Orianna, Terrazzo, Topaz, Mingle, Deck			
	\$100 - \$200,000	\$ 253 - \$ 506,329	1st Tier	60.11%
SIN 711.18	490 Move			
	\$100 - \$200,000	\$ 235 - \$ 470,588	1st Tier	57.08%
SIN 711.18	Siento			
	\$100 - \$22,205	\$ 227 - \$ 50,466	1st Tier	55.56%
	\$22,205 - \$88,994	\$ 50,467 - \$ 203,415	2nd Tier	55.81%
	\$88,995 - \$200,000	\$ 203,416 - \$ 459,770	3rd Tier	56.07%
SIN 711.18	Crew, Jacket, Jack, Scoop Seating, Uno			
	\$100 - \$200,000	\$ 249 - \$ 497,265	1st Tier	59.38%
SIN 711.18	Jersey Seating			
	\$100 - \$200,000	\$ 281 - \$ 563,380	1st Tier	64.15%
SIN 711.18	Kart			
	\$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	54.55%
SIN 711.18	Coalesce: Kathryn, Chord, Coupe, Bindu, Bix 4 O'Clock, Bob, Topo Desking Systems Circa, Last Minute, Lox, Montara650 and Switch			
	\$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	54.55%
SIN 711.18	Node, (Node Health) Node With ShareSurface 480280, 480270, 480180, 480170			
	\$100 - \$200,000	\$ 233 - \$ 466,200	1st Tier	56.67%
SIN 711.19	Coalesce: Enea, Enea Stacker (with arms/armless), JOEL LOUNGE, Enea Lottus Seating, Enea Lottus Tables			
	\$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	54.55%
Chairs Dining Room, Desk, Side, Period Style				
SIN 71.205	Coalesce: Enea Lottus (Sled Base Stools and Post Base Stools			
	\$100 - \$200,000	\$ 222 - \$ 444,444	1st Tier	54.55%
Training Room Education				
SIN 71.302	Verb			
	\$100 - \$200,000	\$ 229 - \$ 459,770	1st Tier	56.07%
Healthcare				
SIN 71.315	Opus, Folio Pocket Cart Models (HP2225FB, HP2225FC, HP2322FB, HP1822FB, HP1822IFB, HPSCANNER, HPSCANNER4, HPCUP, HPCUP4) Mobile Overbed Tables, Ainsley, Park, Senza,Waldorf, Davenport, Relay Arm			
	\$100 - \$100,000	\$ 204 - \$ 204,918	1st Tier	50.71%
Casual and Outdoor Furniture				

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SIN	Product/Purchase Price		List Value	Tier	
SIN 71.207	Emu	\$1 - \$200,000	\$ 2 - \$ 426,439	1st Tier	52.63%
New Products					
SIN 711.99	Details Walk Station (FitWork)	\$100 - \$21,500	\$ 235 - \$ 50,588	1st Tier	57.08%
SIN 711.99	Steelcase Health Verge Stool	\$100 - \$100,000	\$ 207 - \$ 206,910	1st Tier	51.19%
SIN 711.99	Thread	\$100 - \$200,000	\$ 213 - \$ 425,532	1st Tier	52.53%
SIN 711.99	Roomwizard 2.0	\$100 - \$100,000	\$ 201 - \$ 202,020	1st Tier	50.01%
SIN 711.99	Buoy	\$100 - \$100,000	\$ 248 - \$ 248,633	1st Tier	59.38%